



EUROPEAN UNION
European Regional Development Fund



WOOD PRODUCTS

from the

**EUROPEAN
UNION:**

Latvia, Estonia, Finland



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LEF Network to China: a bridge between Europe and China

Enterprises are reading business news on daily bases, as they also look for new business opportunities and develop different solutions on how to improve customers' satisfaction. There are no differences between countries or types of business: for each and every enterprise the key aspects are **demand** and **supply**.

From this perspective, the project "LEF network to China" is ambitious in its approach, in its development and, most important, in its passion to enhance the international cooperation between the Central Baltic region and China. In other words, the European enterprises have the demand to cooperate with the Chinese enterprises and are interested in what they can offer. At the same time, the enterprises in Europe would also like to supply wooden products to their Chinese partners.

The project "LEF network to China" has been developed based on the good cooperation between Latvia, Estonia and Finland. In all three countries, the interest of local enterprises in seeking China as a potential cooperation partner has been identified. Based on the research, the Central Baltic region countries have determined that the most suitable sector for the cooperation concerns wooden products with added value. These three countries acknowledge that there are opportunities for both Chinese and European enterprises.

The project will provide a focused approach on both countries' enterprises that will result in three business missions from EU to China and in one business mission from China to the EU, specifically to the Central Baltic region. The main purpose of these four missions is to develop a business cooperation between the companies in the European Union and in China. Our catalogue presents 80 companies from the EU: all of them are competitive, unique and professional in their own field of expertise. Moreover, the three partner countries have identified 19 most relevant companies for the cooperation with the Chinese enterprises: these companies will be the main participants in the four business missions. In the catalogue, these nineteen companies can be recognized by the "LEF network to China" label in their profile page that highlights their role within the project.

The Central Baltic region countries strongly believe that the cooperation with China will be extremely fruitful and will provide extraordinary opportunities for all the enterprises involved.



Ms. Līga Sičeva
Project manager of LEF network to China

LEF Network to China: information about the project

Financiers and sector:

- Financed by the European Union and the Interreg Central Baltic cross-border cooperation programme
- Sector: wooden products with added value (e.g. log houses, wood doors, wood windows, wooden furniture, other wood products)

Objectives:

- Increase the cooperation opportunities for the companies from the European Union and China.
- Raising the competences of the EU enterprises on the cooperation opportunities with Chinese enterprises
- Raising the awareness of EU enterprises about the export to China

European Union organizations that implement the project activities:

- Latvian Chamber of Commerce and Industry
- Satakunta University of Applied Sciences
- Estonian Chamber of Commerce and Industry
- Latvian Wood Construction Cluster
- Estonian Woodhouse Association

Project activity period: 01.04.2018. – 31.03.2021.

LEF Network to China label



Some of the company in this catalogue have this label on their page. It means that they are official partner of LEF Network to China project: they will join the full length of the project, with business trips to China, expo visits and exhibition booth in wood exposition in China.

The positive prospective of LEF Network to China

In order for Central Baltic wood industry companies to be able to grow and develop successfully, it is vital for them to think globally, internationalize and export. Not only to their neighboring countries or other countries of the European Union, but also they need to be able to take risks and try to develop export to further, larger and more unknown markets, like China. We also see, that it is match point between our opportunities to increase productivity and export development, what actually will contribute enterprise productivity, especially in wood sector.

That's why we are proud of the project "LEF Network to China" which provides good opportunities and support in order to reach these goals. Our project will encourage Central Baltic wood industry companies to get familiar with the Chinese market, find partners and establish long-term business relationships in a focused, step by step export promotion approach, which is important in order to succeed in China.

Our countries have always been rich with forests and therefore have developed old traditions and skills in woodworking. These are the main reasons why our companies will definitely be able to offer a wide range of high quality wood products to China.

Because of our geographical location, we are also a very good European partner for China in terms of logistics.

Wood and export is in our souls!



Mr. Aigars Rostovskis
President of the Latvian Chamber
of Commerce and Industry

Latvia

Wood covers more than half of Latvia's territory making it one of the most-forested countries in Europe. Our wood sector has always been focused on exports. One of the timber industry's long-term goals is to transform the traditional forest sector into a technologically advanced industry.

Today our forestry industry can be proud of its innovative companies operating to the highest global standards, utilizing production processes with modern, environmentally friendly technologies, and implementing effective resources-management policies. This is strengthening Latvia's position as a manufacturer of processed, high value-added wood products in the world markets.

We welcome companies from China to visit Latvia and see with your own eyes our nature's beauty and abundance of forests, as well as explore possibilities in doing business with Latvia. We see ourselves as an integral part of the Belt & Road initiative not only due to our excellent geographical location, offering convenient connectivity within the whole Baltic Sea Region and father to Northern Europe, but also by actively engaging with China business community.

I would like to sincerely thank the team of LEF Network to China project for their dedication and joint efforts in assisting Latvian companies in finding new trade and cooperation opportunities in China.



Mr. Māris Selga
Ambassador of the Republic of Latvia
to the People's Republic of China

Estonia

As ambassador of Estonia to China I have enjoyed witnessing the growing popularity of Estonian wooden houses in China. The success story of Estonian wooden houses is opening doors to timber industry in general and it is encouraging to see more companies in the sector entering the Chinese market.

Estonia's timber industry is a true role model. More than half of Estonia's area is covered by forests and our timber industry has strong roots in old traditions. At the same time we believe that wood is the construction material for tomorrow and our timber industry is innovative in developing new technologies that suit the needs for smart housing and sustainable development. Wood is not only versatile construction material but it is renewable natural resource that allows us to preserve green and clean environment for future generations.

Due to long lasting traditions and rapid innovation it has been possible for Estonians to build world's most complex wooden buildings, e.g. 14-storey timber frame house in Norway and Helsinki Central Library in Finland.

Estonia is number one exporter of wooden houses in Europe, which has traditionally been our main market. In recent years our timber sector has expanded capacity to export worldwide, with strong interest coming from China and Japan. This has made us familiar with the different safety and environmental regulations and thus the Estonian woodhouse producers now have standards to build houses even in more dangerous earthquake zones. The quality of completed designs, flexibility of production and respecting the wishes of the client at each stage of construction are just some of the reasons behind Estonian timber industry's success in becoming one of the best in Europe – combining European quality with customer service excellence.



Mr. Marten Kokk
Ambassador of the Republic of Estonia
to the People's Republic of China

Finland

China and Finland have a long and prosperous history together. Finland was among the first Western countries to recognise China. In 2020 we will celebrate the 70th anniversary of our diplomatic relations. The state visit of President Sauli Niinistö to China in January 2019 created new momentum to deepen and broaden our relations even further. Nowadays China is our most important trading partner in Asia and an important destination of investments for Finnish companies. In recent years, Chinese investments to Finland have also grown significantly and Chinese tourists are travelling to our beautiful country more and more.

This brochure is part of the LEF Network to China –project. LEF stands for the capital letters of Latvia, Estonia and Finland. The LEF project helps Finnish wood sector companies, as well as companies from Latvia and Estonia, to develop long-term relationships with China. Tens of high-quality companies interested in mutually beneficial business relationships have joined the LEF Network. You can find more information about these companies and their great products and services in this brochure.

Almost 75% of Finland is covered by forests. The forest has always had a deeper meaning for us Finns. It has both spiritual and economic value. The climate in Finland may be rough, but at the same time, it adds quality to our timber.

Finland has rich traditions in the development of added-value wood products. We are creating innovative new products, which could be produced from forests. For example, textile fibers, packaging materials, and now even some medicines can be made from wood. Fossil energy can be replaced by bioenergy from forests. Our sustainable forest industry is growing rapidly. We have been able to reduce emissions despite the growth in business.

We are striving towards a greener future. Let´s do it together!



Mr. Jarno Syrjälä
Ambassador of the Republic of Finland
to the People's Republic of China

BALTIC REGION: LAND OF FORESTS

GREEN LAND OF SUSTAINABLE WOOD PRODUCTS

The Baltic Region is a land of beautiful landscapes that surrounds the Baltic Sea, in the north part of Europe. The proximity to the sea generates a unique environment with a temperate climate that changes throughout the year, creating the perfect condition for nature and woodlands to flourish.

Latvia, Estonia and Finland are countries within this area, covered with lakes and forests. For these countries, forests and wood products are vital aspects of their cultures, economies and daily lives. Sustainability is a crucial factor to protect the rich environment that is extremely valuable to the inhabitants of these countries.

Latvia: fostering the Green Gold

For centuries, the forest has been a significant part of the Latvian landscape and everyday life. And it hasn't lost its significance today. More than half of Latvia's territory is covered by forests, and the amount is growing every year. The attention to detail we put into management and maintenance of our forests yields quality wood products that we use to produce furniture, homes, and many other products and materials for a large variety of industries.



Traditional knowledge

Traditions have developed significantly over time, and experience and know-how have been passed down from generation to generation. In every century, the use of wood has shifted according to the needs of the particular time, while using the technologies and advantages available each century.

New technologies

The same values apply to the 21st century. We still trust in wood as a reliable, predictable and natural material, but we have managed to integrate all the advantages and demands of the 21st century. We have integrated IT systems into our production processes as well as in our homes. We have learned to build multi-story buildings, glue timber that can carry heavy loads, and produce flooring materials, and we have scientists who are still searching to find new solutions and possibilities for the material we have known and loved for centuries.

The Green Gold

Latvia for sure can be called land of forests and forests can be called "the Green Gold".

Since long ago wood has been used in different ways – furniture production, heating, construction, and other household items. The forest sector has now developed very successfully. Nowadays forest sector and its wood processing industry is one of the most important sectors of the national economy and employs more than 80 thousand people who work in different wood production sectors.

The increase in exports since 1993 has increased by more than 18 times. Several factors have contributed to this: high quality and accessible raw material base (forest resources), long-term traditions and knowledge.

Latvian forest industry:

- Wood construction export amount (2018): 94 M €.
- Wood constructions export in 2018 in comparison with 2017 has increased by 10.69%.
- The main export destinations for wood are Sweden, Norway, the United Kingdom, the Netherlands.
- Sawn wood, fuel wood, and plywood had the biggest shares of export value, totaling EUR 639 million (28.2%) , EUR 291 million (12.86%) and EUR 237 million (10.46%) respectively.

Facts from Latvia:

- Population 1.93 M
- Capital: Riga
- Gross national income: 54 Bn €
- Latvia is a member of European Union and World Trade Organization, NATO and OECD
- Official languages: Latvian
- Currency: Euro
- Geographical size: 64,600 km²
- Export: machinery, mechanical appliances and electrical equipment (17.4%); timber and its products (16.5%), food industry products (9.5%)
- Trade with China: Latvia exports to China is valued at about 134.62 M €, approx. 46% or 62.21 M € was wood and articles of wood, wood charcoal

Estonia: wood innovation & development

Estonians have always believed in the forests and have taken care of it. From giving sacrifices to the forest for centuries to investing in the health of the forests. With the past 50 years Estonians have managed to raise forest density almost twice, up to 53%.

Estonia – from Early Middle age

Estonia is a small country, but it has always played important role in trading as connecting East and West. It has long coastline and numerous ports, that has been used since early Middle ages. Estonian forest is abundant and diverse as it lies on the borderline of northern coniferous and southern deciduous forests. It has been through centuries convenient for Estonians to erect buildings from strong pine and spruce logs. Deciduous wood has been used as furniture or made assisting work equipment, as plow. In fact, up to the Soviet Union time all the buildings were from wood.

Estonian timber products are well known

The Estonian working culture has high standards on both, for the products and people behind the products. It leads to high quality products and excellent customer service. One of the advantages are also rapid innovation and developments though the country, which has allowed to form high-tech wood industry. This all makes easier to respond market's needs and ensure high quality of products but also make flexible sales and marketing arrangements. Estonia has become the biggest wooden house exporter in Europe. Estonian companies are involved in building the tallest and most complex wooden houses in the region.

Forests sustainability

Estonians study forestry in their early childhood and they can continue trainings in specialised vocational and higher education institutions, in wood technologies or in all aspects of forestry. As forests play important role in the carbon cycle as reducing greenhouse gas emissions, then there are several programs and regulations that keep the productivity and viability of forests. It is important to procure wood in the amount of the increment and increase the volume of reforestation.



Estonian forest industry:

Export values (2018):

- Total export value: 2,38 Bn €
- Prefabricated buildings of wood: 394 M €
- Wooden building details: 311 M €
- Furniture: 270 M €
- Amount of production of sawn wood (2018): 2468 t m³ (export 318 t m³)
- Amount of production of plywood (2018): 107 t m³ (export 84,3 t m³)

Facts from Estonia:

- Population: 1,3 M
- Capital: Tallinn
- Official language: Estonia
- Gross national income: 40.78 Bn €
- Currency: Euro
- Estonia is a member of European Union; United Nations; OSCE, World Trade Organisation; NATO; OECD, Schengen. Estonia has signed the Kyoto Protocol, an international treaty aimed at globally reducing greenhouse gas emissions.
- Geographical size: 45 227 km²
- Capacity of forest: 53%
- Estonian forests are among the best protected in Europe. 26% of forest are under some kind of protection, from 13% is under strict protection (MCPEE class 1.1). About 60-70% of Estonian forest are certified, from all national forest (52%) are FSC (1,4mil ha) and PEFC (1,2mil ha) certified.
- Dominant species in forest: pine (31%), birch (29%), spruce (19%)

Finland: we are the Forest



Over three quarters of Finland's surface is forest, making it the most forested country in Europe. The forest industry contributes greatly to wellbeing in Finland – both economically and spiritually. Over 20 % of Finland's export revenue comes from Forest industry. The volume is constantly growing, because of our ecologically, socially, and economically sustainable forestry. The growth potential for sustainable harvesting is currently 60%. That means there are plenty of possibilities for additional production.

From the forest, with love

Sustainable forestry has long traditions in Finland. About 95 % of Finland's commercial forests are certified. That means the raw material is produced from sustainably managed forests. The most common trees are spruce, pine and birch. Pine and spruce are the most common in construction. Birch is used for building furniture, floors or plywood.

Arctic character

The harsh Nordic environment gives Finnish wood some special characteristics. Cold winters, short summers means slow growth. But that is good – it provides the best possible straight-grained timber. Branches are few and small. Our softwood can be used in various ways. It is recyclable and low-carbon material. Many of the world's largest log house manufacturers come from Finland. Our sawmills are leading experts in engineered wood products – for example cross- and glue-laminated timber.

The future

Finland has a great position to develop the wood industry as we have always lived by the terms of nature. The Finnish people have adapted their technologies to nature's scarcity and renewability. Over the history, we have accumulated considerable knowledge over refining biomasses and a strong industrial backbone. The wood industry sector is actively searching for new products which could be produced from timber. Plastics, liquid fuels, medicines and for example textile fibers can already be made from wood. Bioenergy from wood can replace fossil fuel energy. Most of the energy used in the forestry industry comes from the processes wood residues. The forest industry in Finland has been able to reduce its emissions despite product growth. Even greener future is the goal.

Finnish forest industry:

Gross value (2017):

- Wood products (including furniture): 7,2 Bn €
- Pulp and paper: 13,1 Bn €
- Forest industry: 20,3 Bn €

Amount (1.000 t/m³) of production of sawn wood (export amount) (2017): 11.700 (export 9.400)

Amount (1.000 t/m³) of production of plywood (2017): 1.250 (export 1.050)

Finnish export value of furniture (2017): 188 M €

Finnish export value of builders' carpentry and joinery products (2017): 315 M €

Facts from Finland:



- Population 5,5 M
- Capital: Helsinki
- Gross national income: 220 Bn€
- Finland is a member of European Union
- Official languages: Finnish, Swedish
- Currency: Euro
- Geographical size: 338.000 km²
- Trade and economy: Public administration, defence sector, education, human health and social work activities (21.3%), industry (20.2%) and wholesale and retail trade, transport, accommodation and food services (15.9%) are the most important sectors of our economy.
- Trade with China: The Finnish export to China is valued at about 3.400 M € and import from China at about 4.600 M €.

LOG HOUSES





KONTIO

Kontiotuote, Ltd.

Ranuantie 224, 93100 Pudasjärvi, Finland
www.kontio.com



Contact person:

Tanja Palokangas
Export sales manager
tanja.palokangas@kontio.fi
+358 407528885



Product list:

- Log houses

About the company:

Kontio is the **leading log house supplier** with also world's largest log house factory. Kontio produces **premium log house kits** and **high quality ski chalets** made of **ecological and durable ArcticPine™**. The unique properties of ArcticPine™ create an especially **healthy indoor environment** to live in. The buildings are manufactured using state of the art technology; the product range includes both **traditional** laminated logs and the **latest innovation** in log house production, cross laminated SmartLog™.



Q-haus

Q-haus

Osmussaare 8, Tallinn 13811, Estonia
<https://qhaus.eu/>



Contact person:

Reino Soots
CEO / owner
reino@q-haus.ee
+372 5511000



Product list:

- Timber frame element buildings
 - Timber frame modular buildings
- Timber frame facade elements

About the company:

Q-haus is a producer of prefabricated wooden structures, in particular **timber-frame element houses**. Besides the production itself, we provide design services and technical support for our Customers. Working together with Architects and Engineers, we create **convenient and personalized space solutions** for our Customers. We firmly believe that a great product can only be delivered by a team of great people.

Every project is a new challenge. It's not just about houses, it's more about **building trust with our Customers** and let them lead us to discover their real needs. Every Project is different and from every one of them we learn something to improve the way we design and build our houses.

More than decade ago we made a commitment to deliver a superior product. Today we celebrate our success as our products are with one of the best on the market – **superb quality and after-service**.





ARCHITECTS

AB tempt architects

Vabriku str 6, 10134 Tallinn, Estonia

www.tempt.ee



Contact person:

Mihkel Urmet
CEO / architect
urmet@tempt.ee
+372 5106910



Product list:

- Architectural services
- City planning and design
- Modular- and element buildings

About the company:

tempt is an architectural company founded on 2006 in Tallinn (Estonia) and focused on a sustainable and contemporary lifestyle. We design buildings from large scale public areas to small private spaces. We're **tempting** people to think outside the box and have fun doing it.

tempt is putting a man into space – that is creating an architecture for the people who will experience location and objects around them. The new space created has a purpose according to the situation – usually it means taking natural materials, combining with innovative solutions to create architecture that is saving time, energy and nature.

Origin of **tempt** is nature - we're specialized in designing wooden and timber buildings. We cooperate a lot with prefab producers making logs, elements or modules for our buildings to rise the quality of buildings, have control on the process

and save materials. New technologies for CLT, element- and modular buildings are giving a lot of possibilities for architecture and benefits clients, planet and users.

Our architectural office is our **attempt** is to save the planet and the people.





Akso-Haus, Ltd.

Haapsalu rd 7c, Vasalemma 76101 Harju county, Estonia

www.aksohaus.ee



Contact person:

Jana Reitsakas

Member of the board

info@akso-haus.ee

+372 6520087

Product list:

Timber frame modular buildings

- Public buildings
- Kindergartens
- Schools
- Nursing homes

- Residential buildings
- Private houses
- Terraced houses
- Apartment buildings

About the company:

For the manufacturing of small structures, Akso-Haus OÜ has introduced a new, **revolutionary technology**, under which a house/building is **constructed indoors** from beginning to end, on a base slab made of special concrete, and then **transported on an automobile trailer, in one piece**, to the plot of land in Europe requested by the client. That technology is especially great in case of remote destination where building on site is not possible or expensive. Another great feature of that technology is that the buildings can be lifted and transported several times and thus they are suitable for **temporary housing or for rental**. Akso-Haus also constructs modules without concrete foundation.

Akso-Haus OÜ started manufacturing houses in **Estonia in 2005** and by the end of 2018 it had

constructed approximately 95 000 m².

In addition to constructed Akso-Haus also develops **residential buildings and office rentals**.





THE SKYMILL
www.skymill.ee

ARLITEN, Ltd.

Haaslava, 62107 Tartu, Estonia
www.skymill.ee



Contact person:

Marek Lillemäe
CEO
marek@skymill.ee
+372 5043972

Product list:

- Garden houses (cottages different types and sizes)
- Log houses (summer and weekend houses, residential and camping houses)
- Special projects and solutions

About the company:

Arliten OÜ is a private enterprise established on 2003. It sells and exports **log houses and wood products** under the **trademark Skymill**. We have almost 25 years of experience in manufacturing and selling products made of milled beams. On each continent worldwide, there is a garden house, summer cottage or a residential house manufactured by us.

We pay great **attention to quality** and observing delivery times. We apply personal approach with each of our customers and in collaboration, we find the **best solutions** to even the most complicated issues – be it a technical solution or a complex transportation matter. Our production is **customer oriented** and you will have exactly the house you want.



DEN Group, Ltd./Finnlamelli

Teollisuustie 18, 62900 Alajärvi, Finland
www.finnlamelli.com



Contact person:

Elise Helenius
Export manager
elise.helenius@finnlamelli.fi
+358 503725445

Product list:

- Solid wood houses
- Log homes
- Laminated logs

About the company:

When it comes to features and technical capabilities – that’s when Finnlamelli really shows its true colours. Finnlamelli has developed a **flexible way of designing and manufacturing log houses**. The exceptional skill and commitment of our staff are key to our success. The Finnlamelli team at the log house factory in Alajärvi, Finland, and our network of retailers can **help you** with all questions related to log building. Throughout the process from selecting the trees to erecting the individually designed log home, we take absolutely no shortcuts. We practice **old-school determination and persistence** in everything we do. After all, that is something rooted deep down in our DNA here in the North. If you know one of us, you’ll know exactly what we mean. Take our word for it.

Every log that makes its way into a Finnlamelli house has survived a series of strict **quality and performance checks**. No wonder Finnlamelli log homes are already found **all over the world**.





DORES FABRIKA, Ltd.

Dārdu 7, Ieriki, Amata region, Latvia, LV-4139
www.doreshome.com



Contact person:

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Product list:

- Log buildings
- Post and Beam

About the company:

The cornerstones of the Dores Factory philosophy are **traditions, quality, ecology** and **modern solutions**.

Dores wooden houses are a product of inspiration taken from the traditions of our ancestors, borrowing their ideas and woodcraft skills. We merged them with **cutting-edge technologies** and solutions to create special houses for you.

Our houses are environmentally friendly. We stand for the idea that in building these houses and residing in them, one should only consume as many natural resources as necessary.

We pay great attention to the **selection of timber**, which allows a proper result to be achieved for

even the most demanding of customers.

Dores Factory is one of the most advanced wooden house producers in Europe. Our technological possibilities and special solutions ensure exclusive quality for the manufactured products, and the patented corner joint solution considerably **reduces heat loss** in the house and gives additional protection from wind and moisture, thus translating into savings in the long run.

“We have always believed that wood is the best material to create **a pleasant environment to live in.**” E. Garklāvs, an ideologist of Dores.





ECO HOUSE INDUSTRIES, Ltd.

Sidrabi, Augsligatne, Līgatne district, Līgatne region, Latvia, LV-4108
ehi.lv



Contact person:

Agris Ruks
Marketing and sales manager
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+371 20220632

Product list:

- Glue laminated wooden beams and structures
- Prefabricated timber frame houses
- Log cabins

About the company:

Eco House Industries is one of the leading and most modern timber frame house and square log house producers in the Baltic States. Our company has gained its experience over years and it has developed on the basis of **wood processing and building company**, which guarantees that the houses we produce and build are made according to the **highest level of quality**. Our highly qualified staff together with experience and most modern machinery, is proud to offer you highest quality **timber frame houses and log houses**.

Company offers to its clients not only construction sets of prefabricated houses, but also glue laminated timber beams and constructions according to **individual needs of each customer**:

- Beam dimensions can be adapted to customer needs
- End product can be drilled, moulded and cut in different angles
- Strength class can reach GL 32



Estonian Solid Wood Solutions

Estonian Solid Wood Solutions / Panoramahytten, Ltd.

Pärnu, Estonia

www.esws.eu



Contact person:

Raiko Gustavson

Member of the board

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Product list:

- For private customers: sustainable and environmentally friendly, healthy micro and mobile houses made of solid wood - CLT (MHM) for living, recreation, retirement.
- For developers: sustainable and environmentally friendly, healthy solid wooden houses - CLT (MHM) for developers of retirement villages, caravan parks, and temporary housing.
- For security and defense administrators: development of public protection modules for ecological disasters, development of blast and bullet resistant CLT (cross laminated timber) structures such as shelters, guard booths and other related products such as access road modules, fences - with quick and easy setup saving valuable lives, time and money.

About the company:

Estonia as part of the Northern European forestlands is one of the leading exporters of wooden houses.

Cross-Laminated Timber (CLT) is a modern engineered wood and it is rapidly becoming a mainstream building material.

Our goal is to discover and **extend the use of CLT** beyond its current boundaries and we hope to provide new solutions for people with **high environmental awareness**, solutions for the **growing population** and for an **aging society**, and **security solutions** for difficult times.

Estonia Solid Wood Solutions is a brand name (Start Up Company) that combines the **best knowledge and people**.

We would like to offer a **complete range of services**, including product development, engineering, production, supply and project management.

We are looking for co-operation partners who would help us to develop Cross-Laminated Timber (CLT) material properties (by adding and modifying different layers) and to develop products for **Security and Defense administrators**.





Harmet, Ltd.

Puusepa tee 4, Kumna, 76614 Harjumaa, Estonia
www.harmet.ee



Contact person:

Alo Tamm
CEO
alo.tamm@harmet.ee
+372 6660420 and +372 5165803

Product list:

- Modular houses
- Pre-fabricated modules
- Modular on-site facilities
- Wet-rooms for buildings
- Portable toilets
- Metal constructions

About the company:

Harmet Modular Houses is an Estonian manufacturing company that produces modular houses, pre-fabricated modules and various modular on-site facilities, where **90% of the entire module structure and interior is built in the factory**. The company started the production of metal products in 1992 and prefabricated modular buildings in 1997.

We offer our customers complete **B2B solutions** – from design to the final assembly of the buildings, including all aspects of **architecture, engineering,**

construction and maintenance. Harmet is one of the biggest producers and suppliers of the region, with an export share of over 90%.

Today Harmet operates in three factories with total production area of 47 700 m², employs about 650 workers and total annual **building capacity is over 200 000 m²**.

Our products feature **high-quality construction** that ensures a long service life and reduces future maintenance costs.





Oy Honkamajat Finland, Ltd.

Veistämötie 6, 90550 Oulu, Finland

<https://www.honkamajat.fi/en/>



Contact person:

Kari Tolvanen

CEO / shareholder

kari.tolvanen@honkamajat.fi

+358 405460991

Product list:

Different type of log buildings such as:

- Detached houses
- Holiday residences
- Hotels
- Holiday village projects
- Saunas
- Cabins

About the company:

Oy Honkamajat Finland Ltd is an international growth company that supplies individual **log houses of high quality** around the world. It has designed and manufactured log buildings for **over 50 years**. Many different types and sizes of Honkamajat houses and restaurants – even a monastery – have been delivered to **over 30 countries**. Honkamajat has its headquarters and production facilities in Oulu, in northern Finland. The company works in close cooperation with distributors in different countries. Honkamajat log buildings are well known for their **excellent quality**, based on close-grained wood that has grown in northern conditions, **customer-oriented design**, meticulous work, professional staff and reliable cooperation partners. The company's strengths also include **fast deliveries and a flexible production method** that enables unique solutions.

Thanks to its production that utilises both the latest technology and traditional wood processing skills, Honkamajat can offer log houses featuring the best structure on the market. New production methods ensure that **customers can design their own dream log home** increasingly flexibly and individually.





HUS.LV ECO HOUSES, Ltd.

Meliorācijas iela 11a, Limbazi, Latvia, LV-4001

www.hus.lv



Contact person:

Raimonds Bondars
Member of the board
info@hus.lv
+371 26454545

Product list:

- Prefabricated timber frame houses
- Prefabricated timber frame elements
- Roof truss manufacturing

About the company:

HUS.LV ECO HOUSES is a producer of prefabricated **timber frame houses and roof truss** systems with more than 20 years of experience. You can find our houses in Norway, Sweden, Germany, Spain and others countries.

HUS.LV have ability to provide an **individual approach to every customer**. We can produce not only standard project houses, but also individual design houses. We offer our customers to vary the thickness of wall and roof panel insulation and the finishing materials, thus enabling to achieve

the desired level of energy saving, as well as compliance with the building codes of each country and the **approved standards for production** and construction of homes.

HUS.LV also provides **assembling services** for our produced prefabricated timber frame panel houses. We have received the highest industry award of LATVIA for the 6 houses project in Raiskums, Latvia in 2017 - **"THE BEST BUILDING OF THE YEAR"** in the residential segment. This project was implemented in cooperation with an investor from China.





HUVILA SEPPÄLÄ OY

Huvila Seppälä, Ltd.

Menkijärventie 813, 62760 Menkijärvi, Finland
<http://www.huvilaseppala.fi/englanti.htm>



Contact person:

Tapani Taipale
CEO
tapani.taipale@huvilaseppala.fi
+358 65574334

Product list:

- Log houses
- Log types
- Sauna huts

About the company:

About the company: Our company, Huvila Seppälä, was established in **1960** and has always focused on the manufacture of **log homes**. HIS is a registered trademark of the company. Huvila Seppälä is an international operator, heavily involved in the **European and Asian log home markets**, where the bulk of our products are delivered.

The cornerstone of our business is to continue the **traditions of Finnish wood construction** without neglecting the latest innovations. We are constantly developing our range of models and our methods. This allows us to offer **individual deliveries** according to your particular needs.

Our raw material is selected slow-growing, dense pine. All our log buildings meet **standards and quality requirements**. Since we are responsible for

the whole chain of production, we can guarantee the **high quality and reliability** of our products.



MAMMUTTI HIRSI

Mammuttihirsi (Pohjois-Suomen hirsitalokeskus, Ltd.)

Ouluntie 972, 91300 Ylikiminki, Finland

www.mammuttihirsi.fi



Contact person:

Jari Koponen

Sales Manager

jari.koponen@mammuttihirsi.fi

+358 400975236

Product list:

- Log houses
- Log house packages
- Massive wood houses

About the company:

The MammuttiHirsi factory is located in Northern Finland and surrounded by well kept pine tree forests. Situated in the middle of **top quality** raw material sources, the factory still has excellent transportation connections. Finnish pine wood is well-known for its high quality - it is the **perfect choice** for building a quality log house.

The art of design you desire

Logs, as material, give the possibility of very individual designs. The Mammutti logs transform easily to the designer's ideas - and always maintain its massive and impressive look with **durable**

properties. Every dream deserves the best possible realization - **go for Mammutti!**

Quality

The Mammutti houses are made from logs. The lamella log's thickness is 204mm, 240mm or 270mm. The high class lamella log is exceptionally durable. In all the materials and cooperating with our manufacturing partners, we are **quality driven**. The quality process does not end with the materials, it continues within the whole building process, **from planning to quality control**. Stable, cross-laminated timber, CLT is one of our new products.



MANTA NORTH, Ltd.

Kubukalns, Biksēre, Sarkaņu pag., Madonas nov., Latvia LV-4870
www.mantanorth.com



Contact person:

Raimonds Gusarevs
Managing partner
raimonds@mantanorth.com
+371 25635580

Product list:

- Energy efficient houses 25 m² to 48 m² with a variety of connections available
- Genius version upgrade features smart home assistant and renewable energy pack

About the company:

Manta North is producing **affordable, energy efficient houses**. With cost effective modular architecture using sustainable and high performance materials we are able to deliver a passive house as one piece ready for installation at lower cost.

Minimizing greenhouse gases and CO2 emission Manta North comply with A grade energy efficiency both in production and product performance. The house can be upgraded to solar pack and smart accessories with Google Assistant.

Every house is designed to **withstand and function in the northern climate**. Using sustainable materials

and working with producers who care about the footprint they leave on this planet were key focuses in creating the house.

Architecture and design are very important aspects in our product creation.

We see a community of **modern, energetic and smart people** who enjoy nature as much as they enjoy the city. It's either a weekend sanctuary the basic needs of comfort and rest while **using resources responsibly** and providing an inspiring space and environment.



Matek AS

Pärnu rd 158, 11317 Tallinn, Estonia
www.matek.ee



Contact person:

Sven Mats
CEO
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+ 372 5093083

Product list:

Timber frame element and modular buildings:

- Apartment buildings
- Terraced houses
- Public buildings
- Kindergartens
- Hotels
- Hospitals

About the company:

Matek is prefabricated house producer with a **long and wide experience**, providing to the customers highly finished energy efficient houses with a **top quality**. We have delivered over 31 years pan Europe more than 9000 houses. Our aim is to make the construction process shorter, easier and provide **new ecological alternative** for construction industry. Our team will be happy to provide you innovative construction solutions on wooden frame with a great **European architectural touch**. **If you can dream it we can make it!**



NORDIC HOMES, Ltd.

Celtnieku Street 36, Ane, Cenu Municipality, Ozolnieku Region, Latvia, LV - 3043

<http://nordichomes.lv/en/home/>



Contact person:

Māris Gustiņš

CEO

sales@nordichomes.lv

+371 66663041

Product list:

- Timber frame modular buildings
- Timber frame element buildings

About the company:

Nordic Homes is one of the **best known** and **reputable** manufacturers of timber frame modules and elements in the Baltic States.

Timber frame modules are **produced** and delivered **fully** fitted with built-in furniture and all mechanical and electrical services **ready for final connection** on site. The company is **ideally** suited for, and with **experience** in the single-family housing, multi-story **student accommodation** and **luxury apartment** markets. Nordic Homes has experience throughout Europe.

We can offer:

- High **quality**, bespoke products and services
- Production drawing **design**
- Built-in **furniture** installed in modules

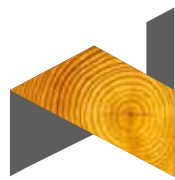
- Complete utility service **networks** installed in modules
- Full internal decorations
- Fire integrity **up to 180 minutes**
- **Warranties**
- Fast project evaluation and estimates

Benefits:

- **Speed** of construction
- Faster **return of investment**
- **Cost certainly** after design freeze stage
- Strict quality **control**
- High levels of thermal performance
- **Excellent** airtightness and acoustics parameters
- The "greenest" form of construction
- **Individual** approach to each project

Nordic Homes is **reliable partner** for your ideas.
Outstanding **quality** of build, **attention to detail** starting
from first glance at the project.





Nordic
Houses

Nordic Houses KT, Ltd.

Eriku road 1 Kolga, Kuusalu parish, 74602, Estonia
www.nordichouses.eu



Contact person:
Argo Saul
CEO
argo@houses.ee
+372 5076680

Product list:

- Timber framed houses

About the company:

Nordic Houses - **design, production and construction of timber frame homes**. Operating over 16 years and delivered 2000 homes. During that time has grown into a group of companies whose collective aim is to promote a way of living in your own home that brings you **enjoyment of life**. Biggest clients - distributors, developers and construction companies in the Nordic countries and Central Europe.

The companies in group are Nordic Houses KT OÜ in Estonia and Buen Gruppen AS, Nurban AS and NH Norge AS in Norway. Buen Gruppen includes Norwegian resellers and markets the Buen mountain cabin brand in Norway. Nine resellers in total operate under the Buen Gruppen name, including one on the Swedish market. Nordic Houses has **European Technical Approval**

certificate – ETA -11/0205 issued by SINTEF. **ISO 9001:2015 and ISO 14001:2015 certificates** issued by DNV Certification is valid in the fields of design, production, sales and assembly of timber-frame buildings.





OSTBY, Ltd.

Rūpnieku iela 8, Piņķi, Babītes novads, Latvia, LV-2107

www.ostby.lv



Contact person:

Jānis Venteris

Member of the board

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+371 29267362

Product list:

- Detached private houses
- Townhouses
- Public buildings
- Project engineering and technical calculations

for each product

- House delivery to customer's building site
- Assembly supervision services

About the company:

The Ostby factory manufactures **wooden panels** and modules at a professional **high-quality level**. We offer to design and assemble these materials in to prefabricated housing. **Our advantages are:**

- Our **production capacity** - with a production of large number of houses in short time: 60000 m² of elements per year or 150 private houses with living area 150m² and 300 modules per year.
- Our **flexibility** - a we produce projects designed by customers architects.
- Our **pricing** - favourably priced raw materials and labour in Latvia allows to deliver for a high quality product at aggressive pricing
- Our **engineering** - we deliver the latest solutions for our clients and we provided all engineering calculations according Eurocode.

- Our **quality and production control** - all production stages are controlled and can be clearly identified. Only EU certified materials are used. OSTBY is in the process of receiving CE certification in 2019



Pellopuu, Ltd.

Torniontie 113 A, 95645 Turtola, Finland
<http://www.pellopuu.fi/www/en/frontpage/>



Contact person:

Mikko Mannila
CEO
mikko.mannila@pellopuu.fi
+358 403000245

Product list:

- Laminated log
- Planed log
- Glued wood
- Beam
- Column and panel products

About the company:

Pellopuu Oy is a modern **timber processing plant** located **north of the Arctic Circle**.

The spruce (*Picea abies*) and pine (*Pinus silvestris*) grown in the harsh conditions of the north are with tight grain, so their cracking and living are limited. The factory and headquarters are located on the shore of a freely flowing river Tornionjoki, in the beautiful village of Turtola in the municipality of Pello.

The company has **60 years of experience** in log construction and traditional knowledge and know-how for more than 100 years already.

The company cooperates with the municipality, the region's businesses, entrepreneur organizations and educational establishments. Every year, there are

trainees in the company from different educational establishments of the world.





TEOKARP

Peetri tee 21a, Peetri, Rae, Harjumaa, 75312, Estonia
www.teokarp.com / www.teokarp.ee / www.teo.house



Contact person:

Erik Sakkov
CEO
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Product list:

- Homes
- Offices
- Small businesses
- HORECA – motels, hotels, restaurants & cafes
- Kindergartens
- Schools
- Saunas
- Swimming pools

About the company:

TEOKARP (a Shell, snail-box or Teo-house): **unique and patented solution** which makes it possible to **expand or reduce your house** step by step, room by room, in different combinations, just as you like. **Flexibility** is our main goal. You can **scale and descale your building** - this is good for businesses like HORECA or Office renters or just for local authorities - kindergartens can be later changed to schools etc..

What is the trick? We **standardized the whole process of construction**. We build very quickly and our prices are low. You are welcome!



Timber-Hirsi, Ltd.

Kalliotie 13, 86600 Haapavesi, Finland

www.timber-hirsi.fi/en/



Contact person:

Onni Timlin

CEO

onni.timlin@timber-hirsi.fi

+358 400649330

Product list:

- Log houses
- Log cabins
- Saunas
- Yard buildings

About the company:

Timber-Hirsi Oy is specialized in designing and producing buildings made of square logs. We use **high quality Finnish whitewood** supplied to special order from reputed sawmills. The entire quality chain is built to **meet the requests of our export customers** and we design the structures to suit each market area.

Our **engineering software** is the Finnish VERTEX with its visualizations. The software is compatible with our automated Hundegger production line.

We surprise our customer positively with an unusually **high quality** and level of service because our goal is a **long-lasting, permanent, and developing customership**.





VEHASEN talot

Sahantie 20, 25110 Kruusila, Finland
<https://www.vehasen.fi/en/home.html>



Contact person:

Matti Lehtola
CEO
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+358 2777611

Product list:

High quality and ecological log houses and –cottages

About the company:

VEHASEN talot makes **finnish log houses** for a variety of people all over the world. The starting premise for our houses is Finnish wood and its good characteristics. The final result is a **comfortable and unique home**, sauna or other type of building. In cold Finland, it's always been necessary to know how to build well, to choose the best wood, to build structures with care, and to insulate and roof the house effectively. Over thousands of years, many of the building stages have changed. However, one matter has stayed the same at Vehanen: we pay a lot of **attention to the selection of the raw wood material**. It's the very foundation of a high-quality log home.

If you are dreaming of a house, our specialized architects and planners will gladly help you obtain **the house of your dreams!** We give you **flexible,**

customer-friendly service and above all, the splendid, cosy, luxurious, small or spacious log building of your dreams –**no matter where you live.**





ZEMGALE TECHNOLOGICAL CENTER

Akademijas iela 19, Jelgava, Latvia

www.ztc.lv



Contact person:

Māris Avotiņš

Member of the board

home@ztc.lv

+371 29213412 and +371 63080968

Product list:

- Prefabricated wood houses
- CLT wood houses

About the company:

Zemgales Tehnoloģiskais centrs Ltd. (ZTC) has been in the business of design, manufacture and construction of **quality wood houses** since the company was founded in **1991**. ZTC house construction plans are developed in **SEMA software** and produced on German "Hundegger" CNC cutters, Swedish "Randek bautech" machinery and Swiss Isofloc industrial insulation system to provide highest quality.

Individual approach to each customer for each location lets us find the best solution for the client. Therefore ZTC mostly works with **custom project designs**. Clients can provide their own architectural design, develop a new design together with our

architects or choose one of model house designs by ZTC. Furthermore, choosing a model house plan also allows the client to choose the layout and finishing materials **according to their needs and wishes**.

Standard building kits for ZTC projects are fully finished and externally finished. However we work with each customer individually and adjust the scope of works provided by ZTC according to clients needs.



WOODFORT

Woodfort, Ltd.

Aruküla tee 55, 75305 Jüri alevik, Harjumaa, Estonia

www.woodfort.ee



Contact person:

Kristo Tamm

Member of the board

info@woodfort.ee

+372 5038979

Product list:

- Apartment houses
- Row-houses
- Single-houses
- Cottages
- Cabins
- Saunas
- Garden houses

About the company:

Woodfort OÜ produces **prefabricated timber frame house elements and modules**. Our factory is well-equipped and compact, **designed by German and Swiss engineers**. We believe it gives us an advantage by allowing us to be the most flexible and fastest partner for small- and medium size real estate developers. Our team has extensive **experience in architectural design**, construction and real estate, giving us the know-how to provide our clients the premium design with the most **cost-effective solutions**.



FURNITURE





Estopuit, Ltd.

Kanepi, Põlva county, Estonia
www.puiduklaster.ee



Contact person:

Peeter Tasso
Sales Manager
peeter.estopuit@gmail.com
+372 5127313



Product list:

- Beds
- Bunk beds
- Wardrobe shelves
- Closets
- Desks
- Chairs
- Tables
- Chests of drawers
- Baby beds

About the company:

Estopuit OÜ produces **high quality wooden furniture**. Different variants of bed, child and living room furniture. We are already exporting our products to Israel, Germany, Netherlands and France. Mostly our products are **made of pine** but it is possible to have **birch**. We give different solutions for furniture

finishing like painting, staining and varnishing. Our paints and varnishes are made based on water, which are **nature friendly**. We sell also furniture addons for **clients with special tastes**. We make sure that our clients are pleased with our products.





WENDEN

WENDEN FURNITURE, Ltd.

Rupniecibas 1, Jaunpiebalga, Latvia, LV-4125

www.wenden.lv



Contact person:

Ansis Skrabilis

Sales director

ansis.skrabilis@wenden.lv

+371 29357297



Product list:

- High quality solid wood chairs and tables for living and dining room

About the company:

Wenden Furniture is a specialized manufacturer of **solid wood chairs** (oak, birch, beech) with European and Scandinavian design. We can offer our **own design** or create also **new customer projects**. Solid wood can be combined with bent plywood details as well as upholstered details. Whole manufacturing process is done locally at factory, so **customers receive full service**. All production is made on specific and contemporary machines which provide best durability and stability of products. Chairs can be combined with solid wood or veneered tables which will create **full set for dining room**.





DABA DABA, Ltd.

Birzu 10-9, BAUSKA, Latvia, LV3901

www.daba.shop



Contact person:

Krisjanis Sondors

CEO

krisjanis@dabadesign.eu

+371 29467616

Product list:

- Wall clocks
- Wall hooks
- Candle holders
- Door signs
- Personalized business gifts

About the company:

DABA, the brand that was born in 2016, was created to reinvigorate the **high-quality design** in **high quality materials** that are built to last. We have prioritized the use of natural materials and simple, modern Scandinavian design, which is noticeable and at the same time fits in organically in home or office. We are delighted to create **personal and loving items** for the people who appreciate them. At the moment we offer wall clocks, wall hooks and other interior accessories. And we welcome **custom orders** as well. We offer our customer B2B solutions – from design to the final product. We export more than 90% of all our products to countries like USA, Great Britain, Germany, Australia and more.



MINT Furniture, Ltd.

Melnšila iela 10 - 22, Rīga, LV-1046, Latvia

www.mintfurniture.lv



Contact person:

Inese Rozentale

Sales & Marketing

inese@mintfurniture.lv / sales@mintfurniture.lv

Product list:

- chairs
- shelves
- tables
- beds
- storage furniture
- kitchen units
- coat stands
- bathroom mirror cabinets

About the company:

When we consider the possibility of moving in with someone, we are very selective and try to choose someone who shares our values. Someone we can imagine spending the rest of our lives with and be ourselves. Why should it differ with our furniture? With a strong emphasis on the **timeless design, heredity, sustainability** and **outstanding quality**, MINT Furniture believes it shouldn't.

MINT Furniture uses 20% less wood in the process of making a chair, a table or even a bed than the usual manufacturer, **saving the use of solid wood** in the making process, which nowadays is very important for each of us.

Since the year 2009 MINT Furniture has not only developed a **very specific furniture design**

signature but also grown as a team with strong-minded and talented members.



*Sisustus- ja huonekaluliike
Pikku Piironki*

*Teollisuustie 2, Huittinen
www.pikkupiironki.com
puhelin (02) 561 005*

Pikku Piironki

Teollisuustie 2, 32700 Huittinen, Finland
www.pikkupiironki.com



Contact person:

Petri Rekikoski
Chairman of the board
petri.rekikoski@gmail.com
+358 451126216

Product list:

Interiors for privates - such as hotels and cafés -
and public spaces - such as schools and nursing
homes

About the company:

Pikku Piironki was founded in 2006. We sell **furniture and interior design products** for private and public use. Also **garden furniture** is a part of our product line.

We have a **wide and timeless selection**. Our product line origins from Finland and other parts of Europe. We are located in Huittinen, Satakunta; Southwest region of Finland.





Puu- ja julkitilatyö KMMK, Ltd.

Teollisuustie 2, 32700 Huittinen, Finland
www.puutyo.fi

Contact person:

Klaus Kaikkonen
Entrepreneur
puujajulkitilatyo@outlook.com
+358 503501295

Product list:

- Demanding carpentry projects
- Interior designs and constructions to private (e.g. hotels and cafés) and public spaces (e.g. schools and nursing homes)

About the company:

Our company is founded 2018. We are specialized in **demanding carpentry projects**. We are located in Huittinen, Satakunta, but we are flexible about the project location. We have enthusiastic youth and also **great experience** in our team.

We do all kinds of wooden furniture for private homes and public spaces. We also design, manufacture and install **stairs, railings and other furniture**. Our plan is to export overseas.

Our plan is to create wooden products, which will last from generation to generation. Carpentry is something **we do with our heart**.



radis

NORDIC ELEGANCE

RADIS, Ltd.

Vaalu 10, 13522 Tallinn, Estonia
www.radisfurniture.com



Contact person:

Mauri Abner
CEO
mauri@radis.ee
+372 55585656

Product list:

Nordic style minimalistic:

- Shelves
- Sideboards
- TV-stands
- Desks
- Dinner-tables
- Beds
- Rocking-chairs

About the company:

Furniture wizards **at your service**. Radis was founded 2010 and has rapidly grown. Most of our furniture is exported to Germany, France and UK. 2019 our shelf LIFT got **German Design Award Special Mention award**.

Natural: our materials are environment- and people-friendly. We care about the environment and avoid production waste creation.

Valuing Handwork: most of our products are handmade. Every piece of furniture is assembled according to your wishes.

Versatile: our design language is modest yet memorable. Radis furniture personalises homes and offices.

Component strength: our furniture is produced using birch plywood which is a natural, unpretentious, durable material. As finishing, ecological, pure oil wax is used. All drawers and cabinet doors close silently and softly.





TARMEKO

TARMEKO LPD, Ltd.

Soojuse 14, Lohkva, Luunja 62207 Estonia
www.tarmeko.ee



Contact person:

Triinu Lööve
CCO
triinu@tarmeko.ee
+372 7446706 and +372 5233594

Product list:

- Chairs
- Lounge chairs
- Sofas
- Tables
- Children furniture
- Silent spaces for public and office areas

About the company:

Tarmeko LPD OÜ belongs to a group of factories manufacturing and distributing furniture **since 1947**.

Our furniture brand Tarmeko Nordic ® includes chairs and tables designed by well known **European and Scandinavian designers** specially for Tarmeko. The collection is characterized by **natural wood veneer materials**, form pressed into softly curved shapes. By combining thin **elegant metal frames** with warm veneered seatshells great bestsellers are born, like the sea creature RAY collection. The

contemporary Nordic style combines functionality and design, creating **fresh and cozy atmosphere** in home interior as well as in public spaces.

Tarmeko Kids ® includes **furniture made with care** especially for children. Curvy and playful, the chairs and tables are designed and manufactured with safety and educational purposes in mind. We are using natural wood and **environmentally friendly materials** and with constant development we are a step forward to meet the future demands on **zero formaldehyde content**.





TNC COMPONENTS, Ltd.

Ehitajate tee 130a, Kohtla-Järve, 30331 Ida-Viru maakond, Estonia
www.tnc.ee



Contact person:

Janner Eskor
Sales representative
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+372 5146774

Product list:

- Furniture components made from MFC, MDF, HDF and veneer
- Flat-packed kitchen cabinets
- Flat-packed wardrobes
- Click-jointing furniture components
- Click-jointing Furniture Technology Threespine® - flat-packed
- We also deliver ready-made standard solutions

About the company:

TNC Components OÜ is flat-packed furniture and **furniture components factory**, situating in East Estonia. Factory is established in 1952 and is today biggest and most modern furniture components and flat-packed furniture factory in Estonia. We export 95% of our products to Scandinavia and key factors for high export are **high quality and short delivery times**.





UIJUI, Ltd.

Annankatu 8 A, 00120 Helsinki, Finland

<https://www.ujui.com/english-1>



Contact person:

Aaro Martikainen

CEO

aaro.martikainen@ujui.com

+358 401852424

Product list:

- Design chairs and tables

About the company:

UIJUI Oy is a privately owned small Finnish company whose purpose is to create **sustainable international growth through domestic design**. Company's main product line are design chairs and tables. The company, which started in 2006, has gradually moved into **industrial design and manufacturing**. The founder and designer Aaro Martikainen has a versatile background within Finnish industrial design and architecture.

UIJUI is a Finnish furniture series whose first product, **UIJUI Loungechair C40LE**, was launched in the summer of 2018. The series is designed by Finnish industrial designer and architect Aaro Martikainen, who says the products are based on simplicity: **"Simple solutions are the best. The effortless design is timeless.** The solid structure is incredibly **durable.**"

Products made of birch plywood are suitable for

both **public and private use**. Thanks to its **high-quality materials**, the products can withstand even the outdoors: "The Finnish word UIJUI is a playful equivalent to the expression 'Wow'. It refers to a surprise. The reduced design conceals versatility. **These products find their place again and again.**"





AS Wermo

Põllu 12, Võru, 65606 Võru maakond, Estonia

www.wermo.ee



Contact person:

Tiit Kolk

CEO

tiit.kolk@wermo.ee

+372 78 68 115

Product list:

Collections:

- Caruso
- Benton
- Wicker
- Havvej

About the company:

AS Wermo is **medium size design furniture** manufacturer for living rooms, home offices and bedrooms.

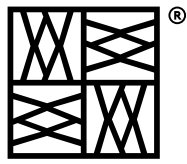
AS Wermo has **more than 300 products** in its portfolio. Most of the products are designed by professional designers from UK, Spain, Denmark, Belgium and Finland.

Wermo uses **various natural veneers**, MDF, plywood, chipboard, solid hardwood, steel and glass as the basic materials. Wermo develops and launches a number of collections with up to 100 new furniture items each year.

Wermo has been a white label manufacturer for **many famous furniture sellers** as Woud, Habitat, Bo Concept, Mio, Laulumaa, Asko, Porta and others.

Wermo's products are **in medium price range** and sold in Baltics, Scandinavia, UK, France, Denmark and Germany and also via the number of internet channels throughout the whole world.





woodio

Woodio, Ltd.

Kaikukatu 2 C, 00530 Helsinki, Finland

www.woodio.fi



Contact person:

Aaro Saarimäki
International sales & export manager
aaro.saarimaki@woodio.fi
+358 505211220

Product list:

- Bathroom fixtures

About the company:

We come from the land of forests! Here in Scandinavia the old wood industry meets **research and new innovations**. Woodio is built on this heritage and constant curiosity of doing more with what we already have.

Innovation: we created an innovative ecological material -**wood that is 100% water resistant**. This material is **ecological solid wood composite**. Mix of wood and sustainable polymers.

Reinventing wood: Woodio is taking the new and innovative wood composite with it's water resistant quality into unusual places. Researching and designing this material constantly will lead into **further new uses and designer expressions**.

Design: all Woodio products are **designed**

and produced in Finland. Perfectly expressing **Scandinavian style, functionality and quality.**



A photograph of a modern building's exterior, featuring vertical wood siding and several windows. The building is shown from a low angle, looking up and along the side. The windows are rectangular and have white frames. The wood siding is a dark, weathered brown. The sky is overcast and grey. In the background, a landscape with hills and a body of water is visible through the windows. The overall aesthetic is minimalist and natural.

DOORS & WINDOWS



FLORA, Ltd.

Tervetes street 85, Jelgava, Latvia, LV-3008

www.flora.lv/en



Contact person:

Juris Buss

Member of the board

juris.buss@flora.lv

+371 26329132



Product list:

- Wooden windows (inward opening windows, historic windows, wooden-aluminum windows)
- Wooden doors (exterior and interior doors)
- Sliding door systems (sliding doors and folding doors)
- Glazed wooden facades

About the company:

The family-owned enterprise FLORA Ltd was founded in 1991 and is one of the largest manufacturers of wooden windows and doors in Latvia. With more than 100 employees, it encompasses **full manufacturing cycle** – from bringing saw logs in the territory up to supply of the finished product to the customer.

FLORA offers manufacturing of wooden windows, interior and exterior doors, as well as modern glass and wood facade systems. FLORA Ltd can implement and bring to life both **classical and extravagant and complex solutions**. The products of FLORA are known across many European countries.

The technological processes of “FLORA” manufacturing in the company are being **continuously improved**, thereby allowing products

to attain an even **higher and advanced quality** that is always compliant with the ever-growing requirements. **Continuous quality control** in the manufacturing process allows FLORA to guarantee high product quality. Alongside the modern manufacturing facilities, the other considerable value of FLORA comes from the **experience and know-how** of our craftsmen who can turn any timber material in a unique product by combining knowledge, skills and love for work.

Employees of the company have gained their experience through **historic architecture** and timber processing traditions and applying these to keep in touch with modern design quality.

Our slogan is: **“Your ideas and wishes – our experience, quality and guarantees!”**





I2, Ltd.

Kaleju street 9, Jaunsauriesi, Salaspils region, Latvia, LV-2118

www.i2.lv



Contact person:

Kristis Slokenbergs

Technical director

kristis@i2.lv

+371 29567758

Product list:

- Wood aluminium: windows, doors, post-beam constructions - roofs and curtainwalls.
- Shading solutions

About the company:

We are small company oriented on **wood aluminum, Passive House certified window, door construction**. Our main strategy is to bring **newest technology** to the market and become locally recognizable as Passive house unique flat-pack solution developer and producer. Most of our team are **skilled carpenters and designers** with additional education and skills in Passive house niche.



LATVANI, Ltd.

Madonas novads, Berzaunes pagasts, "Latvani", Latvia, LV4853

www.kokapstradesgrupa.lv



Contact person:

Linda Grinberga

CEO

linda@kokapstradesgrupa.lv

+371 27068894

Product list:

- Wooden windows
- Wooden doors
- Glued scantlings

About the company:

Full wood working cycle factory, where cycle is started with processing of pine logs and finished with **carpentry products**, as good glued scantlings for windows production, slabs for carpenters, wooden windows, doors. **Wood waste is recycled** as fuel – wood briquettes and pellets.



FLOORING, PROFILES & PANELS



Stalgen®

AMBER WOOD, Ltd.

Rundāles iela 11, Mežciems, Jaunsvirlaukas pagasts, Jelgavas novads, Latvia, LV-3001

www.stalgen.com



Contact person:

Jānis Kažociņš
Sales international
info@amberwood.lv
+371 26114644



Product list:

- Floor boards
- Parquet

About the company:

Company **Amber Wood** producing different **hardwood products** under trade mark Stalgen. Main products are solid floor boards, solid parquet, engineered floor boards, parquet and skirting boards. Company Amber Wood Ltd is located in Latvia and well known in Baltic states as **a precious wood flooring plant rich in traditions**. The production process includes the full wood processing cycle, starting from purchasing and sawing of saw logs. A wide range of technological opportunities provides us the possibility to process different kinds of surfaces **according to customer's wishes**. 80% of the products are delivered to Scandinavian and Western European countries.

Eco-friendly and sustainable production process is our main goal. Readymade products as well as all components are in compliance with highest

environmental quality requirements. The conformity to **highest environmental quality requirements** of the Stalgen trade mark products is the success key factor in Scandinavian countries and European Union.



Aureskosken Jalostetehdas, Ltd.

Aurejärventie 70, 39770 Aureskoski, Finland
www.aureskoski.fi



Contact person:

Eero Kettunen and Juha Koksalo
Sales manager and Production manager
eero.kettunen@aireskoski.fi and juha.koksalo@aireskoski.fi
+358 500590615 and +358 407293448



Product list:

- Wall panelling for internal and external use, just planed or also painted - available also as finger jointed.
- Panels for saunas
- Pressure impregnated deckings.

About the company:

In Aureskoski there has been a sawmill and wood working industry already **over 150 years' time**. Today company is family owned and one of the **biggest producers of planed goods in Finland**. Beside the Aureskoski mill we have a planing mill in Kaskinen, from where there is a regular shipment service to some European countries. We also have three autoclave cylinders in Kolho and one in Hinnerjoki. We sell our products to all over the world.

Our products are to **decorate the interior of a house** or also **cladding for outside use**. All of our products can be just planed or as nowadays more and more painted into the colours that customers like to have.

We are well known of our **superior quality** as well as for in **time deliveries**.





Parkanon Listatehdas Oy

Enemmän puusta.

Parkanon Listatehdas, Ltd.

Teollisuustie 11, 39700 Parkano, Finland

www.parkanonlista.fi



Contact person:

Tommi Kujala

CEO

tommi.kujala@parkanonlista.fi

+358 407582580



Product list:

- Timber profiles for interior decoration, construction purposes and component use in various timber species, shapes, colours, lengths.

About the company:

First **founded in 1946** the company has served bigger and smaller businesses with precision for decades in **various markets and countries**.

We place our long tradition, capable personnel and versatile manufacturing at your disposal. Our production consists of **wooden profiles for various uses** for interior decoration and construction purposes as well as for joinery and woodworking industries. We also produce bespoke **customer designed profiles** for your project should they be required.

It is possible to manufacture products **to suit your purposes exactly**. Whether it concerns timber

species, profile, surface treatments, lengths or packaging and identification marking.



Puidukoda / Woodmood

Kivi 25, Karksi, Viljandimaa, Estonia
www.puidukoda.eu / www.woodmood.ee



Contact person:

Karoli Hainsoo
Sales manager
karoli@puidukoda.eu
+372 5261194



Product list:

High quality Nordic wood - nordic spruce, pine and siberian larch:

- Exterior decking
- Exterior cladding / siding

- Interior flooring
- Interior wall panels
- Painted interior and exterior products

About the company:

Woodmood passionately believes in **creating a better living environment**. Our philosophy is that wood creates a prestigious milieu and a natural environment both in the interior and exterior living spaces. Wood solutions help to create a cozy atmosphere and ecological environment. Our factory was founded in 1997. Sales in 2019 exceeded **35 million euros** and we export more than 35 countries. We are operating with a **high-tech, flexible and fully automated production** line including sorting, cross-cutting and shrink-wrapping. We offer several treatment and value-adding possibilities – painting , cross-cutting, end-matching and pressure impregnation. We strive to create new trends in our products and our industry.

Sustainability and a small ecological footprint are very important to our existence and our corporate culture





Great from wood to ply

STIGA RM, Ltd.

Meistaru 1, Kuldīga, Latvia, LV-3301
www.stigarm.lv



Contact person:

Gunta Steinberga
Sales manager
sales@stigarm.lv
+371 26663317



Product list:

- 100% Latvian birch plywood bonded with water-proof phenol resin adhesive
- C, CP, BB, S, B, F (overlaid with a smooth phenol film) and W (face has a special surface pattern anti-slip)
- The plywood thickness range is from 6.5 till 50mm.
- Cut to size options for its customers

About the company:

STIGA RM Ltd founded in 1994th is one of the **leading forestry companies in Latvia**.

Latvia is 4th most forest covered country in Europe, what is rich with in the market well known Baltic birch and recognized with its plywood industry.

STIGA RM Ltd owns its own forest land and is constantly expanding its forest property. The company ensures **sustainable and environmental-friendly long-term management** of its forest properties and chain of custody. STIGA RM Ltd holds valid **FSC forest management and FSC chain of custody certificates** for its wood products and

plywood. STIGA RM Ltd birch plywood has CE (EN-636-2S) and CARB/TSCA certificates.

Historically the company's main businesses were forestry, logging and timber transportation services, but since 2016th for company's main business became **birch plywood production** and selling worldwide. STIGA RM Ltd plywood mill mainly is equipped with Raute Oyj brand new production lines. The production technology and processes are managed and controlled **according to EU and industry standards**.





AIKKON

Aikkon EST, Ltd.

Tallinna mnt 80, Uuemõisa, Haapsalu, Läänemaa, Estonia 90401
<http://www.aikkon.eu>

Contact person:

Raul Tee
Sales manager
raul@aikkon.eu
+372 5025194

Product list:

- Wooden Acoustical Design Ceiling and Wall Panels

About the company:

Aikkon EST OÜ is an Estonian company founded in 2002 and mainly manufactures furniture.

Since 2019 we produce **acoustic design panels** for suspended ceilings and walls in addition to furniture.

We put a lot of effort into product development to achieve **high standards** in finishing surfaces of the product as design interior elements and also to achieve the best practical characteristics as acoustical panels. Our aim is to create **better indoor environments** where ever You are!

If You are tired of the damaging noise of excessive sound around You, then our acoustical panels are the solution to create positive, cosy and better balanced environments for You and for all kinds of people. No matter where You are!

Home, school, office, kindergarten, shopping mall, restaurant or watching Your favorite theater piece among several hundred others. The list can be very long...

We are a sustainable manufacturer and we care about what is happening around us.

That is why we use **natural wood from sustainably managed forests**. All other materials are **environmental friendly** in our products that are tested in Europes accredited laboratories.

Besides all that, our nature friendly acoustical panels create timeless and long lasting value for Your ceilings and walls generations to come!

Enjoy better, fulfilled and balanced life!



Combiwood Invest, Ltd.

Lõõtsa 6, Ülemiste City, 11415 Tallinn, Estonia
www.combiwood.ee / www.combigroup.ee



Contact person:

Margus Kohava
Member of the management board
margus.kohava@combimill.ee
+372 5036370

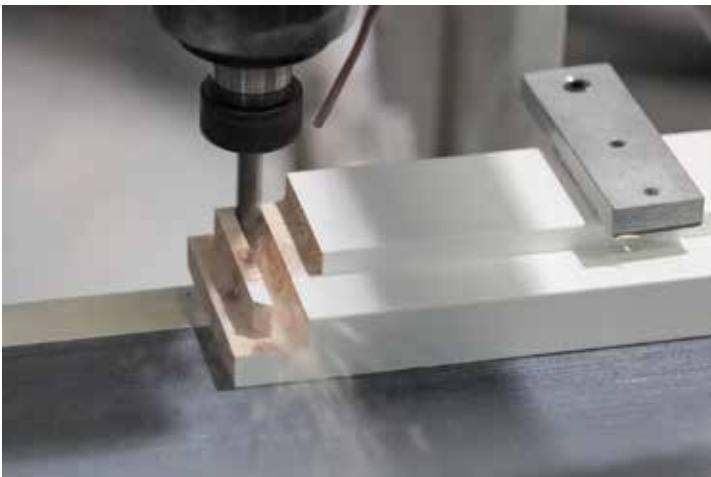
Product list:

- Sawn and kiln dried timber
- Finger jointed and glue-laminated components
- Edge-glued panels (birch)
- Painted door frames and frame extensions
- Painted wall and ceiling panels
- Painted interior mouldings

About the company:

Combi Group is one of the **leading Estonian wood industry groups** with a mission to give a maximum **value to local renewable wooden** raw material. Since establishing on 2005, we have built up a **vertically integrated group of companies** starting from forest management and ending with various finished painted products ready to use. All used round wood is delivered from certified **forests with FSC or PEFC labels**. Main **product lines** are sawn and kiln dried timber, finger-jointed and glulam components, birch edge-glued panels, painted door frames and frame extensions, painted wall and ceiling panels and interior mouldings with production locations in Estonia and Norway. Our group is mostly oriented into export with most significant destination countries in Scandinavia,

Central and Southern Europe and USA with own sales and distribution offices in Sweden and Norway. Combi Group **employs over 700 peoples** and have a turnover over 157 million euros.



Kärävä, Ltd.

Vesalantie 21, 33960 Pirkkala, Finland
www.karava.fi/en/home/



Contact person:

Jaakko Soini
CEO
jaakko.soini@karava.fi
+358 400314062

Product list:

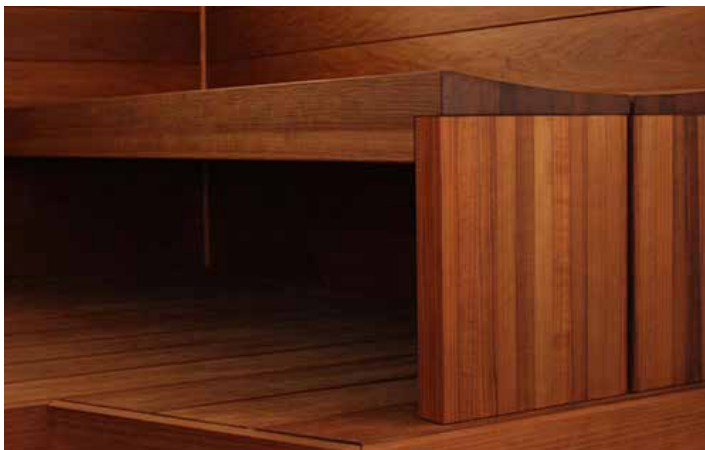
- Sauna benches
- Panels
- Moldings
- Terrace boards
- Thermowood

About the company:

Kärävä Oy is a family-owned Finnish company founded in **1988**. We are an advocate of **high quality and individuality**. We want to offer solutions that reflect the customer's style and personality—whether it be a sauna or terrace or even wall paneling. The basic principle we have taken as our starting point is that if the customers can imagine **the solution of their dreams**, we can make it a reality. **Imagination is the only limit**.

We manufacture our wood products using our own high-quality materials, purchased directly from the saw mills. The products are **manufactured by hand** in our fully equipped carpentry shop, which employs both joiners and carpenters. Their deep passion and **high expertise** are the most important asset of our

company. Our machinery is modern and versatile, and it allows us to meet **all kinds of orders**, even large ones.





RIGA PARKET, Ltd.

Limbazi region, Skulte parish, Mandegas, Vizbulu Street 12, LV-4025
www.rigaparket.lv



Contact person:

Martins Eglitis
Managing director / Sales
martins.eglitis@rigaparket.lv
+371 29209370

Product list:

- 2-layer boards
- 3-layer boards
- Solid boards

Riga Parket floors are produced in following collections:

- **PREMIUM** selected planks without knots and cracks
- **NATUR** selected planks with small knots and cracks
- **CLASSIC** floorboards with natural wood texture and knots, cracks are filled with brown filler
- **COUNTRY** selected planks with color and texture variation, with brushed surface, cracks are filled with brown filler
- **WILD** selected planks with color and texture variation, with brushed surface, cracks are filled with black filler

About the company:

Riga Parket is a manufacturer of natural and ecological solid, 2-layer and 3-layer hardwood **flooring and interior elements** that provide economical and also individual and **exquisite solutions**.

Riga Parket takes care of the whole floor making process – from tree felling to floor installation, thus providing high quality at an affordable price.

Successfully combining the **best traditions** and the options of the **latest technologies**, the company manufactures and installs wood flooring for over 15 years.





Skano Fibreboard, Ltd.

Rääma 31, Pärnu, 80047 Pärnu maakond, Estonia
fibreboard.skano.com/en/



Contact person:

Ranno Eisenschmidt
Sales manager
ranno.eisenschmidt@skano.com
+372 55525506

Product list:

- Standard softboard: for insulation, display boards, packaging material, door core/filler etc.
- Construction boards: for expansion joint filler "WAXboard", wind barrier board, underlay.
- Decorative panels: "Isotex" ceiling panels

About the company:

Skano Fibreboard is a Nordic softboard producer whose products are made from **virgin wood fibre** using wet process technology without adding glue. **M1 emission class-certified** clean and healthy building material for diffusion open solutions and **maximum living comfort**. We manufacture various construction boards for insulation, wind barriers, acoustics and flooring functions, decorative ceiling-wall panels, boards for industrial packaging and notice boards.



Oy SWM-Wood, Ltd.

Pursialankatu 32, 50100 Mikkeli, Finland

www.swm-wood.com/en



Contact person:

Jaakko Rantanen

Export manager

jaakko.rantanen@swm-wood.com

+358 405639604

Product list:

ThermoWood® for:

- Facades and claddings
- Yards and gardens
- Sauna products
- Interior decoration

About the company:

Oy SWM-Wood Ltd. is the **second largest European manufacturer of thermally modified wood**. Our head office and production plant are located in Mikkeli, Eastern Finland. We specialize in Finnish **pine and spruce** and provide an extensive range of products such as thermally modified timber for the use of industries and timber companies, façades and cladding products and garden and yard products. In addition, we use **knotless radiata pine** particularly for interior design products. We are a **member of Finland's Thermowood Association**, which entitles us to use the **registered ThermoWood® trademark** and the logo. Thermowood® is an **environmentally friendly and fully recyclable product**, the manufacture of which does not include any harmful chemicals. Over 90% of our products are exported.



Thermory AS

Peterburi Road 44, Tallinn 11415, Estonia

www.thermory.com



Contact person:

Katrin Reinaste-Parve

CCO

sales@thermory.com

+372 6062903

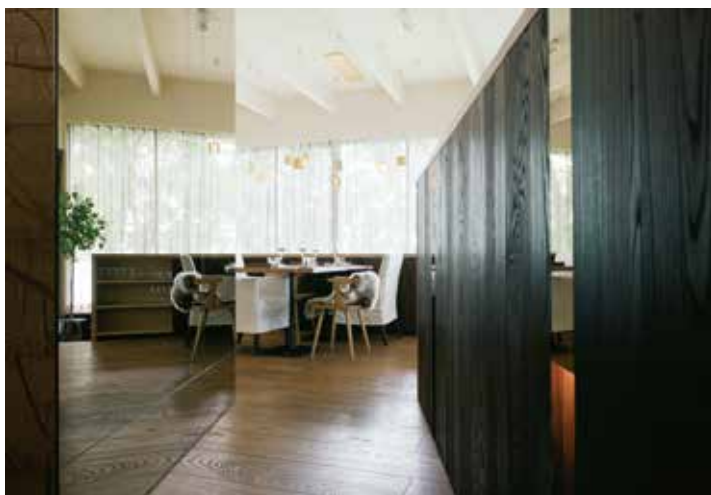
Product list:

Thermally modified wood:

- Cladding
- Decking
- Flooring
- Sauna

About the company:

Thermory AS is one of the **leading thermally modified hardwood producers in the world**, offering a wide range of products for both interior and exterior use. Thermal modification is a computer-controlled process which is carried out in specialized Finnish kilns at high temperatures. Only steam and heat are used with **no chemicals added**. With continuous product development, Thermory will continue to offer wood solutions which are **high quality, durable, functional and environmentally sound**.





TIMBERWISE

Juvantie 222, 32201 Loimaa, Finland

<https://timberwise.fi/en/>



Contact person:

Christer Enqvist

Director of sales

christer.enqvist@timberwise.fi

+358 504002685

Product list:

- Single plank wooden floors

About the company:

A floor is an investment that you can feel under your feet for decades. Therefore, it makes a difference what kind of floor you purchase. At Timberwise we believe that in the long run only one thing is passed on from one generation to the next: **Quality**.

Timberwise is a **family-owned company** established in 1999, at Loimaa, Finland. We manufacture full plank wooden floors and design floors for people who **value natural, safe and high-quality Finnish craftsmanship**. Our products are created by combining the best raw material in the world with Finnish carpentry and **highly automated manufacturing methods**. Our goal is to become known for the best plank wooden floors in the world. To us, Timberwise is more than just a company. It is our life's work guided by a firm belief in our

shared values: **Finnish wood processing expertise, sustainable development and safe products**. Our values guide the way we work, the materials we choose, our manufacturing processes, and the quality of our products. We believe that Finnish wood processing expertise is one of the **strongest in the world**. Since Timberwise was founded, we have taken pride in cultivating and developing this expertise.

Timberwise was born out of **love for wood** and processing it in a way that we Finns are one of the best in the world. We want to become known for the **best plank parquets in the world** – for products that are passed down from one generation to the next.



SERVICES





DIZOZOLS, Ltd.

Beātes iela 5, Valmiera, LV-4201, Latvia

<https://www.dizozols.lv/en>



Contact person:

Raimonds Cipe
Member of the board
raimonds.cipe@dizozols.lv
+371 29439633

Product list:

- Forest Management
- Timber Wholesale
- Purchase of forests and felling areas
- Logistics services
- Financing

About the company:

For 10 years already, SIA Dizozols has been one of the **largest and fastest growing forest management companies** in Latvia and the first to offer its clients improved Scandinavian forest management practice in Latvia. **Full-cycle forest management works** – at the same time ensuring the maximum possible benefits from the forest, full **transparency and sustainable management**. SIA Dizozols rank among the largest round timber

trading companies in Latvia, every month selling more than 50 thousand cubic meters (**50`000 m³**) of all assortments of wood. We are the largest wood suppliers for many local sawmills, as well as for the **subsidiaries of Scandinavian pulp mills** in Latvia as Sveaskog Baltfor, Sodra, Domse, and Graanul Invest, which is the largest pellet producer in Europe. We are **always open for cooperation**. We are **open to all types of offers**.





FOREST AND WOOD PRODUCTS RESEARCH AND DEVELOPMENT INSTITUTE, Ltd.

Dobeles iela 41, Jelgava, Latvia, LV-3001
www.e-koks.lv



Contact person:

Kārlis Būmanis
Head of the testing laboratory
karlis.bumanis@e-koks.lv
+371 29455069 and +371 63010605

Product list:

- testing of material and product mechanical and physical properties,
- testing of material and product reaction to fire,
- testing of furniture quality
- testing of solid biofuel quality,
- research and development,
- studies of forest product markets,
- training of forest machines operators.

About the company:

Institute is competence center for research, products testing and training within forest-based sector. Working area involves **applied research and technology** issues of wood and wood-based products, testing required for product conformity attestation, **development of new products and innovation**, professional expertise, inspection and consulting, development and implementation of further training activities, forest product market research.

Testing Laboratory offers product **testing services to individuals and companies** in Latvia and abroad. We are able to offer professional and fast

communication in English or Russian with our customers from abroad. Our speciality is wood material and product testing, nevertheless flexible technical facilities and knowledge allow providing **testing services for wide range of materials** and products.

Testing laboratory holds recognised accreditation according to EN ISO/IEC 17025 and has the authority to issue internationally recognized accredited testing reports **according to national, European and ISO system standards**. It is European Union notified body (NB2040) under regulation (EU) No.305/2011 for construction products.





GRS Marine

Mahtra 30a, 13811 Tallinn, Estonia
www.grsmarine.ee

Contact person:

Pavel Viljanski
Chartering department
pavel.viljanski@grsmarine.ee
+372 7991152

Product list:

- Logistics services
- Land transportation of house modules and elements
- Stevedoring services
- Shipping of house modules and elements
- Container shipping and transportation

About the company:

GRS Marine staff has more than 15 years experience to **handle and transport house modules** and elements. We organize transportation for multiple house module producers in Baltic countries. Our services include, but are not limited to: **collecting** house modules from the production site, **transporting** them to the port, **reloading** them to a ship, **fastening** and securing the modules onboard a ship with our own stevedoring team, **chartering** the vessel to the port of destination, **discharging** the modules or elements to the port and **arranging** then on-carriage to the customers' site. With our experience and expertise, you can be sure that your house elements and modules are **delivered safely**

and efficiently to the building site with competitive rates.



VOLVIT, Ltd.

Lapeņu Street 7, Riga, Latvia, LV-1013

www.volvit.eu**Contact person:**

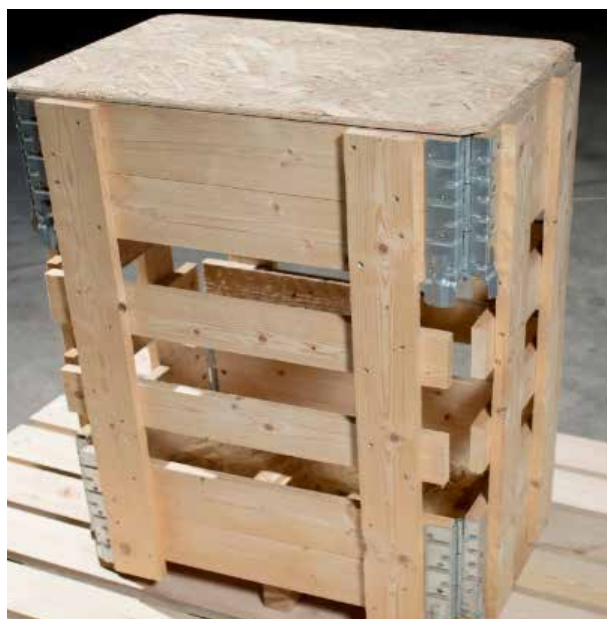
Guntars Čeketa
Chartering department
Guntars.ceketa@volvit.eu
+371 20021010

Product list:

- Pallet collars
- Pallet collars with logo
- Individual industrial packaging
- Non-standard pallets

About the company:

SIA "VOLVIT" – company established in **Latvia in 2011**. Offers to customers individual solutions for their needs for packing their products. Main product is **industrial wooden packaging**. Wooden packaging is produced in Volvit owned factory in Jekabpils city and **95%** of the entire production is **exported** all over the **Europe**. Today Volvit has one factory, employs about **45 workers**, and total monthly production capacity is **20 truckloads**. Turnover in year **2018 was 2,1 millions EUR**.



MATERIALS FOR CONSTRUCTIONS





CROSSLAM

CrossLam Kuhmo, Ltd.

Kivikatu 4, 88900 Kuhmo, Finland

www.crosslam.fi



Contact person:

Juha Virta
Owner and CEO
juha.virta@crosslam.fi
+358 942827440



Product list:

- CLT-board
- Construction projects with Crosslam's CLT-boards
- Multi storey apartment blocks and public and private buildings

About the company:

In Kuhmo, Finland, life is based on wood and forest. Wood-based business has been the key to the region's development already in the days of tar burning. From 2014, the **wood cluster** has included Oy CrossLam Kuhmo Ltd, Finland's first company manufacturing CLT-board. The CLT-board produced by Crosslam is made of raw material from the surrounding area. The **strength properties** of this raw material are among the best in the boreal forest zone.

The raw material creates excellent qualifications for producing **visible wood surfaces**, which is one of the strengths of Crosslam's CLT-board compared to other building boards. The structure

of the board, combined with the wood strength, ensures **unparalleled possibilities for use**. They may best be examined in the new trend of building blocks of flats from prefabricated modules.

Crosslam has developed **cooperation with several internationally renowned architects** and even musicians. Homes and schools built of Crosslam's CLT-board are healthy living and learning environments.

The story of Crosslam has created and continues to **create happy life** around it, both for its employees and its customers. You, too, can easily **become a part of the Crosslam story!**





STRIX, Ltd.

Nometnu street 40, Riga, Latvia, LV-1002

www.strix.lv



Contact person:

Marika Stafecka
Export manager
marika@lke.lv
+371 67619141



Product list:

- Machine rounded and peeled poles
- Construction timber unseasoned, KD, planed, treated

- Pallet and packaging timber
- Timber glulam beams

About the company:

The company Strix Ltd was established in 2004. Since then our company has grown and has become an **experienced player in the timber business** in Latvia. The company sales exceed 10 million Euros per annual year.

Strix Ltd sells in the local market to the state owned and private companies, local councils, regional governments, municipalities, and farmers. We export our products to our **main foreign markets the U.K. and Ireland**. The company have tacked new target markets in the Middle and Far East. Strix Ltd has production units in Latvia, Belarus and Russia.

As a manufacturer of natural products the company strives to use **FSC- certified timber** in the production to promote **forest sustainability**.

Strix Ltd offers a **diverse range of products**: construction timber, battens, cappings, boards, slats, stakes, posts, machine rounded and peeled poles, log rolls, pallet materials, glulam beams, pellets, firewood etc.

We use **various species of softwood and**

hardwood timber, but mainly pine (*Pinus sylvestris*) and spruce (*Picea abies*), birch (*Betula pendula*), black alder (*alnus glutinosa*), aspen (*Populus tremulus*). Materials can be either unseasoned, kiln dried, planed, pressure treated, anti-stain dipped, processed with creosote or fumigated.

We can find and suggest the **best solution for logistics** to deliver your order on time. Goods can be supplied by trailers, containers or by general cargo on ships.





TIMBEREX GROUP, Ltd.

Daugavgrivas iela 83/89, Riga, LV-1007

www.timberex.lv



Contact person:

Andris Baumanis
Director and Chairman of the board
andris@timberex.lv
+371 29443848



Product list:

Sawn Timber from Redwood and Whitewood:

- Roofing battens
- Sleepers
- Carcassing
- Scaffold Boards

High pressure and vacuum treatment

About the company:

SIA TIMBEREX GROUP was founded in 2008 with purpose of producing timber roofing battens. It's knowledge and history goes back for **25 years** in timber and roofing batten industry. Production is based in 4 production facilities, two of the factories are located in Freeport territories in Riga. Annual production capacity is **150 000 cbm of planed boards, 80 000 cbm of roofing battens**, 5 000 cbm of Scaffold boards, 250 000 cbm capacity of timber treatment. We export our products to United Kingdom for more than 10 years. We have customers also in France and Poland.

International Trade Mark Patent for GOLD battens –our TOP quality-roofing batten. International

Certificates and working standards:

- BM TRADA certifications;
- FSC – Forest Stewardship Council chain certificate;
- Q-Mark batten grading certificate;

- BS 5534:2016 battens grading standard;
- Kite Mark – Scaffold Board grading certificate;
- C16/C24 board grading certificate.





AS Toftan

Varese Võru vald Võrumaa 66642, Estonia
www.toftan.ee



Contact person:

Merli Randoja
Marketing manager
merli@toftan.ee
+372 5145667



Product list:

KD Sawn timber:

- Redwood (pine)
- Whitewood (spruce)

About the company:

AS Toftan was established in 1995 and situates in South Estonia. Toftan 1 is the traditional sawmill (bandsaw) with production volume **200000m³ annually**, it uses logs with diameter 15cm to 39cm and lengths 3,0 to 5,4m, **65% redwood and 35% whitewood**.

In 2017 we opened Toftan 2, which is the fastest and most efficient sawmill (HewSaw) in the Baltics. This sawmill is specialized for small logs (8cm to 18cm) in 3,0m lengths, **70% whitewood and 30% redwood**.

The company produces over 700 different products for the customers all over the world. All products are **cut to order** and the dimensions are cut according to the **customers' needs**.



ARCWOOD

by Peetri Puit

Peetri Puit, Ltd.

Pärnaõie 32, 63308 Põlva, Estonia

www.arcwood.ee



Contact person:

Raido Peedomaa

Sales

raido@arcwood.ee

+372 56925803

Product list:

- Glulam
- Glulam panels
- Finger-jointed structural timber
- DUO-TRIO
- CLT Cross Laminated Timber

About the company:

Peetri Puit OÜ is a **glulam producer**, that started manufacture in 2002. In 2012 we chose a new brand name ARCWOOD by Peetri Puit. The arc as a shape symbolizes efficiency and flexibility in construction and architecture. These traits also describe our company.

Efficiency - because we always produce a piece with the right cross-section and in our manufacturing process, every waste product finds an **eco-friendly application**.

Flexibility - because we can offer products ranging from a short ceiling joist to a glulam truss spanning tens of metres; from a raw blank to a complete

solution, where we design, **produce and assemble everything with our in-house resources**.





BALTIC FOREST Paikuse Sawmill

BALTIC FOREST, Ltd.

Aiandi Tee 5, Paikuse 86602, Pärnumaa, Estonia

www.balticforest.ee



Contact person:

Kristi Sahtel

Sales manager

kristi@balticforest.ee

+372 5029758

Product list:

- Nordic spruce sawn timber
- Nordic pine sawn timber
- S4S spruce

About the company:

- Started production in July 2018
- Based on Estonian private capital
- Annual capacity up to **240000 m³** of sawn timber
- Using **local raw material** – our logs are harvested mainly from Estonian state – and private forests
- A **solid workplace** for close to 100 skillful Estonian people
- **Exports sawn timber all over the world**, a significant part to Asian countries
- New planing line starts production in 2019





BALTWOOD.eu

BALT WOOD ENTERPRISE, Ltd.

Tirgonu street 8, Riga, Latvia, LV-1050

www.baltwood.eu



Contact person:

Tomass Freimanis

CEO

tomass@baltwood.eu

+371 29885169 and +371 20367109

Product list:

- Birch edged lumbers
- Birch lamellas
- Birch unedged lumbers
- Birch beams
- Low cost pine lumbers

About the company:

Balt Wood Enterprise specializes in birch sawn timber and low cost pine wood material manufacturing and trading. We can manufacture any kind of BIRCH sawn timber requests you have for very attractive price. Low grade, middle grade or high grade – everything is possible. Either you need lamellas, edged or unedged birch lumbers – we can make it for very convenient price. We have delivered hundreds of containers with birch wood materials to clients in Asia.

In 2014 we received FSC Chain of Custody Certification standard, which ensures that we and our customers are doing sustainable business.

Thanks to our high quality standards we are trusted by more than 70 clients from the whole world: **China,**

Vietnam, Indonesia, USA, Germany, France and other countries. They represent companies such as **IKEA** and other big brands. We gladly supply orders as low as 30m³ up to 1'000m³ every month based on the product in demand. Therefore, we have also taken part in public procurements made by **Socialist Republic of Vietnam** and **The People's Republic of China**.

We are one of the biggest companies in Latvia, which specializes in manufacturing and trading birch and its products. We are exporting our products to Europe, Asia and USA. Currently we are importing and exporting around 2000m³ timber each month and we don't stop there.

BALT WOOD ENTERPRISE SIA is Your one stop of success in obtaining birch and pine wood lumbers.





CHEM TIMBER, Ltd.

Atbalss street 20, Riga, Latvia LV-1063

www.chemtimber.lv/



Contact person:

Jānis Priednieks

Sales manager

sales@chemtimber.lv

+371 27300089

Product list:

- Vacuum pressure impregnated wood – battens, fences, decks, sleepers, pegs, carcasses, etc. Impregnation is done using a copper based timber treatment which prevents against wood destroying organisms. The timber obtains a light green, brown or blue color. We treat timber to use classes UC-2, UC-3 and UC-4.
- Anti-Stain treatment (AST): it ensures the quality

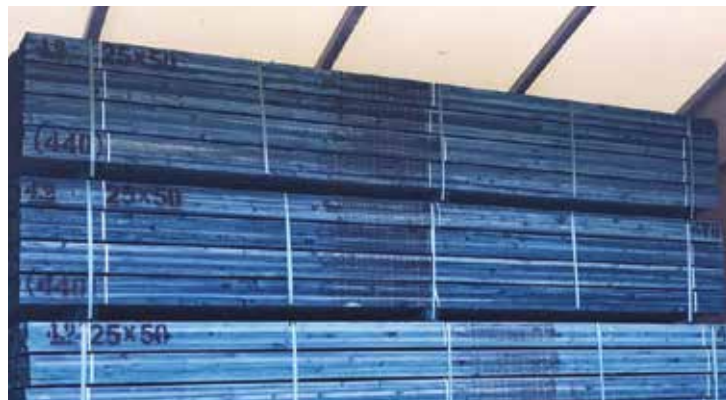
of your timber materials while storing or transporting against the effect of various biological factors (e.g. blue fungi and mould infection)

- Timber processing services - Four side planing, material cleavage, milling, calibration.
- Additional services - Strapping and packing. Export standard packing and labeling. Grading certificate for battens and carcassing.

About the company:

Chem Timber LTD is mainly engaged in production of **construction timber, pressure impregnation treatment, export** and **trade**. We are highly customer oriented and are dedicated to providing them with the **most critical support services** such as Pressure Treatment, timber processing services and Anti-Stain treatment. A basic type of action and main direction of the company is the production of **roof-battens** (laths for roofs).

The treatment plant is located in Riga with convenient access via major roads. We provide timber storage and delivery to any of the ports in Riga.





CIETKOKS, Ltd.

Betta, Kandavas pag., Kandavas nov., Latvia, LV-3120

www.cietkoks.lv



Contact person:

Arturs Kulpe
Head of sales department
arturs.kulpe@cietkoks.lv
+371 28626025

Product list:

- White Birch Unedged Lumber
- Birch Logs

About the company:

SIA CIETKOKS is a Latvian **timber processing company** founded on December 14th, 2005. Our specialty is local Birch wood processing.

Our **main sales market is East Asia** where we export 99% of our products. We use **high - tech timber drying kilns**, ensuring proper drying process, which is important in order to get high quality materials for the finished products. The total capacity of our timber drying kilns is about **1500 cubic meters per month**, depending on the material thickness. Our standard product moisture content ranges 8 +/- 2% and we produce any thickness within 20-50mm range. The main grade of unedged lumber that we cut is ABC mix. **FSC certification** is available for our products as well.

SIA CIETKOKS is **working responsibly** with a long - term perspective to provide products of constantly high quality to our current and potential partners. The company continues to develop and improve

manufacturing processes in order to supply its customers with **high quality timber products** at an affordable price and in the shortest period of time.

As a producer, we are looking to meet new customers who are distributors or end users for Birch logs and lumber in order to **develop long-term cooperation**.





**CROSS TIMBER
SYSTEMS**

CROSS TIMBER SYSTEMS, Ltd.

Aviacijas street 18, Jelgava, Latvia, LV3004
www.cltprofi.com / www.crosstimbersystems.com



Contact person:

Andris Dlohi
Member of the board
andris.dlohi@crosstimbersystems.com
+371 26565060

Product list:

- Cross Laminated Timber panel production
- Glulam production
- Engineering and assembly of CLT and CLT+concrete hybrid structures

About the company:

Since 2015 company produces **Cross Laminated Timber (CLT) panels**.

Panel dimensions: width up to 3200mm, lengths up to 14000mm, thickness up to 360mm.

CLT is a solid wood construction product consisting of at least three bonded single-layer panels arranged at right angles to each other. CLT is suitable for **internal and external walls** and for ceilings and roofs. The complete finished pre-cut CLT panels are delivered by truck to your construction site.

Main advantages of CLT:

- CLT is lighter than concrete or brick
- good insulating properties
- excellent fire safety characteristics
- short set-up time and dry construction method
- environmentally-friendly and sustainable construction method"



Elementti Sampo, Ltd.

Puusepänkatu 2, 88900 Kuhmo, Finland
www.elementtisampo.fi



Contact person:

Mikko Polvinen
CEO
mikko.polvinen@elementtisampo.fi
+358 504724632

Product list:

- Prefabricated box units (CLT)

About the company:

Elementti Sampo Oy is the **biggest manufacturer of prefabricated box units (CLT) in Finland**. Wooden apartment buildings are the main product of the company. Elementti Sampo was founded in 2015 and it is located in Kuhmo, Finland.

Elementti Sampo is one of the biggest employees in Kuhmo region. There are over 60 employees working for the company at the moment. The Quality systems in the manufacturing plants guarantee the **high quality** of the finished products.

CLT (Cross-Laminated Timber) as a material opens up whole new dimensions for architects planning **different kind of environments**. New and modern spaces create **added value for inhabitants** and

builders: this comes as a feature in CLT.



HASA

We live for Wood

HASA

Sahantie 1, 85800 Haapajärvi, Finland

<http://www.hasa.fi/?lang=en>



Contact person:

Jussi Walta

Sales manager

jussi.walta@hasa.fi

+358 400947181

Product list:

- Sawn timber (spruce and pine)

About the company:

HASA's domiciles, Haapajärvi and Haapavesi, have **long industrial traditions**. There have been sawmills in Haapajärvi for more than 80 years. Plentiful and well-managed stocks of timber and a central position **close to road and sea transport** have created the conditions for successful sawmill operations. HASA is a modern sawmill with production facilities in Haapajärvi and Haapavesi. The annual sawmill capacity is **400,000 m³**.

HASA has scaled its entire production chain for **flexible and efficient customer service**. The quality of its timber is already maximized at the purchasing phase.

Continuous **quality assurance** and automatic, camera-based sorting are features of modern sawmill technology which ensure that customers

receive the products they ordered every time. Our sawmill produces **high-quality products** for a range of industrial and building purposes.

HASA obtains its raw timber from **responsibly managed, PEFC certified forests**. As a guarantee of this, HASA has been granted a **wood origin chain management certificate**.





LAMEKO IMPEX, Ltd.

Citadeles 1A, Riga, Latvia, LV-1010

www.lamekoimpex.lv

Contact person:

Intars Abolins & Gatis Loditis

Sales directors

intars@lameko.lv & gatis@lameko.lv

+371 67210805

Product list:

- Timber products for construction and interior home building in Redwood (Pine) & Whitewood (Spruce)
- DIY grade products
- Furniture components
- Pallet-timber

About the company:

Established in **1992** as **Latvian – German joint venture**. Employs ~ 100 people. Group turnover: Lameko Impex Ltd (sales and trading company) & "Smiltene Impex" Ltd (sawmill) in 2018 reached ~ 27M EUR. Main export destinations: **Far East** (Japan, China, South Korea); **Middle-East & Gulf region** countries (Egypt, Pakistan); **Western Europe** markets (UK, Ireland, Netherlands, Belgium) etc. Company has own sawmill as well it does trading business including **import, remanufacturing & export of timber**. Our company is interested to establish long term business relationship with new potential clients of **value-added products**, - by providing customers with **high quality timber & reliable consistent deliveries**.

Company follows **environmentally friendly business practices** by using sustainably harvested raw materials.





O. Vācieša iela 37, Rīga
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www.ldv.lv

Pērs Sterņiņš
CEO/Sales Director

Phone: +371 67611901
Fax: +371 67611993
Mob.: +371 29208188
E-mail: pers@ldv.lv

LDV, Ltd.

O.Vaciesa iela 37, Riga, Latvia, LV 1004

www.ldv.lv



Contact person:

Pērs Sterņiņš
CEO / Sales director
pers@ldv.lv
+371 29208188

Product list:

- Unseasoned antistain treated (heat treated) palletwood, several different grades
- Kiln dried palletwood first grade, softwood only

About the company:

LDV Sia is established in **1992** and are sawn timber exporters since 1993. Acting as sales arm for more than 50 small and medium size sawmills in Latvia, Belarus and Russia. Members of Latvian Timber Producers and Traders association since its foundation in 1998. During the years of operation business is been done with **48 countries in Europe, Africa and Asia**. Exported volumes are relatively stable in last 5-10 years between **35000-45000 m³ of sawn timber** per annum. Turnover in 2018 at about 7,5 M € (about 8,7 M USD). Company employs 12 persons, has head office in Riga and local representation trading offices in Liepaja (West Latvia) and Limbazi (North East Latvia).

Export markets are main timber importing countries in EU. UK, Ireland, France, Italy, Belgium

- Unseasoned antistain treated construction timbers
- Local hardwoods furniture, flooring and joinery grades

and Netherlands taking the main share. Sales worldwide to North Africa, Middle East, Persian Gulf, Indias, South East Asia and Far East has been ever increasing during the last decade since 2009. Share of these markets has been enjoying a continuous increase trend. In 2018 exported **more than 700 containers worldwide** and these sales has reached about 80% of the overall sales volume.

All container deliveries are subject to **Antistain Treatment** with the new generation antistain treatment chemical **Wolsin FL35 (Wollman/BASF)** all year round.

Subject to request, timbers can be **Heat Treated 56/30** fully in compliance with **ISPM 15 requirements** and supported with fully recognized/tracable HT Certificates/ Documentation.





LUSENI FARM

Varoņu 38a, Rēzekne, Latvia, LV 4604
www.luseni.lv/en/



Contact person:

Lauris Lubka
Managing director
lauris@luseni.lv
+371 29187622

Product list:

- Window and door scantlings
- Edge glued panels
- Finger jointed boards
- Knotless blanks

About the company:

Family-owned wood working company “Luseni” from Latvia, founded in 1995, is specialized in production of **glue laminated timber products** made of pine tree, especially **window and door scantlings**. Scantlings consist of several layers of wooden lamellas, glued together in thickness. Every lamella is finger-jointed (lengthwise glued), which means, that all the knots and defects are being sawn out, as result, all sides of the scantlings are practically **free from defects**. Scantlings are mainly used for window and door production, but can be integrated in **different wooden products** like beams, columns, stands, frames etc. as well.

Individual approach to every client and flexibility are the things what makes us stand out among other companies. We can easily adapt our production

technologies to each **customer's desires and needs**, and this is what our partners appreciates the most.





RUNFOREST, Ltd.

A.H. Tammsaare Tee 47, 11316 Tallinn, Estonia

www.runforest.ee



Contact person:

Indrek Peek and Eve Eesmaa

CEO and Sales administrator

indrek@runforest.ee and info@runforest.ee

Mr. Peek Phone: +372 503 2610 / Fax: +372 651 7070

Ms. Eesmaa Phone: +372 651 7072 / Fax: +372 651 7070

Product list:

- Sawn timber from hardwood - birch, aspen, alder

About the company:

Runforest OÜ is one of the **leading hardwood sawn and plain timber material** production company in Estonia.

Main activities are extensive **wood supply, processing, promotion of raw material and search for new potential usage** possibilities. We have **long-term experience** both in wood trade as well as in processing industry.

One of our key activities is exporting sawn timber material to **Europe, USA, Middle-East and Asia**. On 1998 Runforest started to sell birch sawn timber material into People's Republic of China.

We offer a competitive and reliable source of **high quality birch timber** in Baltics, Finland and Russia.



Timbermark

Timbermark, Ltd.

Suur-Paala 4, Tallinn 13619, Estonia
www.timbermark.eu



Contact person:

Andres Ronk
Manager
export@timbermark.eu
+372 5138880

Product list:

- Spruce log
- Alder log
- Aspen log
- Birch log

About the company:

Timbermark Ltd. is young company but the people who are standing behind of that company have long experience. One of our partner have been cutting and selling log 20 years, but mainly on domestic market. The other partner has business experience with Asia in the same scale. Combining experience in log cutting and international business was the result of establishing Timbermark Ltd.

The company consistently is seeking for possibilities to expand business with Asian countries. Today we have successfully started log export from Estonia. Beside the logs we are also seeking for opportunities with lumber.



Tori Timber, Ltd.

Papiniidu 5, 80010 Pärnu, Estonia
www.toritimber.com

Contact person:

Reigo Orm
Sales manager
reigo@toritimber.com
+372 5138445

Product list:

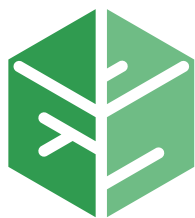
- Roundwood logs (Spruce, Pine, Birch, Aspen & Alder)
- Sawn timber for construction and furniture use
- Pallet and packaging timber

About the company:

TORI TIMBER is an Estonian-Latvian private capital based timber enterprise, founded in 2006. We are **one of the largest** in our area of activity and one of the **leading timber marketing enterprises** in the Baltic countries.

We represent the Estonian and Latvian sawmills and forestry companies. The company's owners have been involved with the timber industry for over 20 years. Our principle activity is **Nordic round timber and Nordic sawn timber trade.**





VĪGRIEZE

VIGRIEZE, Ltd.

Mārtiņmuiža, Mārupe municipality, Latvia, LV-2167

www.vigrieze.lv



Contact person:

Martins Kavoss

CEO

martins@vigrieze.lv

+371 26188454

Product list:

- Roundwood - birch, spruce, pine, black alder, aspen logs
- Lumber - birch, spruce, pine, aspen lumber, pallet material

About the company:

SIA VIGRIEZE is Latvian private capital based wood industry company. Our principle activity is **round timber harvesting** at local forest areas and **trade and sawn timber trade**. We use many different types of wood for manufacturing of our products, such as **conifer** (spruce & pine), **birch, aspen, and black alder**. We export our products **worldwide**.



WESTAS

Westas Group

Myllykyläntie 42, 31500 Koski TL, Finland
<http://www.westas.fi/contact/?lang=en>



Contact person:

Pekka Kopra
CEO
pekka.kopra@westas.fi
+358 505977245

Product list:

- Sawn timber (spruce and pine)
- Biofuels

About the company:

Westas Group is one of the **largest private wood-processing companies in Finland**. The company is located in western Finland. Westas Group has annual net sales of approximately EUR 120 million and an equity ratio of 35 per cent. Most of the company's net sales is generated by **sawmilling operations**. Westas Group is a member of the Finnish Sawmills Association, which promotes the interests of the independent sawmill industry.

From Finnish forests to the rest of the world The Group's business is based on sawmilling and **bioenergy operations**. The company's sawmills, Raunio Sawmill in Koski and Pihlava Sawmill in Pori, produce a total of approximately **450,000 m³** of spruce and pine sawn timber annually.

The sawmills focus on producing high-quality basic sawn timber that is exported to more than **30 countries worldwide**. Exports account for close to 85 per cent of the company's net sales, and the

Westas Group has earned a reputation as a **reliable partner** in all of the main sawn timber markets – Europe, Asia, the Middle East and North Africa alike. Westas Group's Forestry Department annually purchases nearly 1.3 million cubic metres of high-quality wood from **certified Finnish forests**. The Forestry Department employs some thirty forest industry experts, who are tasked with ensuring a continued supply of raw materials as well as harvesting operations that take into account the needs of both forests and forest owners.

Westas Bioenergia, a supplier of biofuels, refines and **sells the forest residues from harvesting operations** and the fractions produced as a sawmilling by-product to large and mid-sized heat and power plants operating in western and southern Finland. The annual volume of biofuel deliveries corresponds to roughly **650 GWh**.



GARDEN DESIGN





Astel Est, Ltd.

Meeksi str 32, R pina, Estonia

www.astel.ee / www.astelest.ee



Contact person:

Raul Kinks
Chairman of the board
raul@astel.ee
+372 5014337



Product list:

Milled square log houses:

- Gardenhouses, holiday homes, summerhouses
- Sheds, playhouses

- Garages and carports
- Pavillions
- Saunas

About the company:

Established in **1992**, Astel has more than 25 years of industry experience. Our main area of expertise is manufacturing products made of timber: garden houses, sheds, holiday houses, garages, carports, saunas, etc. We **develop, design, produce and deliver buildings all over the world**. While our primary market is Europe, we have exported to Japan and **Australia** as well. Our two factories employ 140 workers and the total production area is 12 000 m².

We have also built more than 100,000 summer, garden and residential houses. Our success today is based on our **long-term experience** in manufacturing garden houses as well as our flexibility and excellent customer relations.

Main market for us is Middle Europe and Nordic Countries, but we have also clients in Japan, Saudi-

Arabia, Turkey, Africa, South-Americaa, Australia. Our portfolio is extensive, offering our clients a **variety of products made of timber**. Most models we produce are designed and/or modified by our clients. Based on our **clients' preferences and needs** we can offer solid or laminated log profiles, a variety of log thickness options (28,34,44,70,90,114 mm) and different windows/doors.

The main raw material used for production is **Nordic spruce**. Our suppliers are **FSC certified** which enables us to guarantee the **highest possible quality** of our products. In addition to flexible delivery and payment options, we can customize product characteristics to fit your specific needs.

We are FSC certified company – we use wood from sustainable managed sources.





EKJU, Ltd.

Cecilu 12, Ieriki, Latvia, LV4139
www.ekju.com



Contact person:

Janis Splite
Export manager, Deputy chairman of the council
splite@ekju.lv
+371 29214978



Product list:

- Tables
- Benches
- Chairs
- Pergolas
- Flower boxes
- Fences

About the company:

EKJU is a Latvian company founded in 1992. Since our establishment, we have been dedicated to manufacturing **practical and long-lasting outdoor wooden furniture of high quality**. We believe that outdoor furniture will bring you closer to nature. Using Northern European wood for our outdoor furniture, we keep our Latvian traditions alive. Since the very beginning, we have had **high standards for our materials**, only using quality wood with high density. All EKJU products are carefully produced with the **love to nature and craftsmanship**. We use only high-quality treatment to help our wood to serve

you many, many years. Each treatment also gives our products **a special look** to please the eye.





Forestcom, Ltd.

Pae talu Liivamäe küla Harjumaa 74114 Estonia



Contact person:

Philippe Kindt
Company manager
filip@forestcom.eu
+32 468179174



Product list:

- Pavilions
 - Bungalow
 - Fences, furniture for gardens and a wide range of equestrian gates and fences made of Nordic timber, oak or African wood
- Bungalows resisting to special conditions as termites, earthquakes and storms thanks to laminated timber, cross laminated timber and vacuum pressure treatment

About the company:

Since 2000 Forestcom is an **experienced export company** of wood-related products. A range of construction parts and projects are manufactured, even complete bungalows are built.

Our mission is to promote an **environmentally friendly and healthy lifestyle**. We value highly the work with renewable timber who is light and strong, as **good isolation** and natural and decorative also. Important assets in our everyday work are: wide variety of products is possible; a large potential knowledge and experience is present; stable quality; **customer-oriented efficient**; We respect our **cooperation partners**; we aim to do rather than impress.



Tammiston Puu, Ltd.

Yläneentie 183, 27600 Hinnerjoki, Finland
www.tammistonpuu.com



Contact person:

Henri Murtojärvi
Key account manager
henri.murtojarvi@tammistonpuu.com
+358 445448467 and +358 283878600



Product list:

Constructions of pressure treated wood for yard and garden:

- Fences
- Pergolas
- Wooden and glass pavilions
- Garden and yard saunas
- Garden furniture
- Swings
- Garden sheds

About the company:

Tammiston Puu Oy was founded in 1981 and today it has over 100 employees. The roots and values of Tammiston Puu Oy originate in **forest and wood**. Sophisticated and elegant constructions of wood for yard and garden are manufactured by **refining Finnish wood**. As a part of Tammisto-companies, we are the leading manufacturer of wood constructions for yard and garden in Finland. Over half of our production goes to **export**. The biggest countries of export now are Japan, Germany and the Scandinavian countries. We have manufacturing facilities in five cities in Finland. We are able to process wood to products **over 0,5 million cubic meters per year**.





Projekt Kuubis

Tatari 25, 10116 Tallinn, Estonia

www.kuubis.com



Contact person:

Merylin Rütli

CEO

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+372 5208263

Product list:

- Treepod "HIVEN"

About the company:

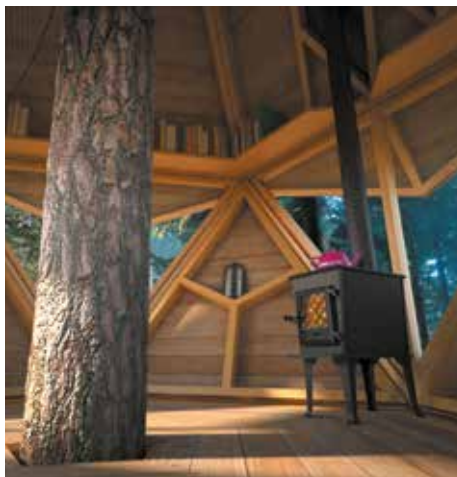
Kuubis is a **multi-cultural team of architects, urban planners and engineers**. Treepod "HIVEN" is a spin-off product development designed by our architect Armin Valter.

HIVEN is a small **glamping pod** made from prefabricated wooden elements. It harmonizes with the natural environment with its shape being derived from the nature. It opens up 360° elevated views to the surroundings and is like a **Chinese lantern**, which dimly glows in the dark. This small pod can be a playful treehouse for kids, a place to spend a romantic getaway with your loved one, a shelter for the hiker, next to the hiking trails or a bird watching shed. An entire village could be formed up to the trees, providing **accommodation services** for the

people who are seeking adventurous experiences. There are different modules for creating **terraces and roofs**, which are connected to the pods with suspended bridges or elevated pathways.

HIVEN accommodates upto 3-4 adults or a family with kids. Its footprint is 12m² and clear floor area 6,5m². Its interior offers a **wide variety of possible configurations** with hammock beds, gear suspending nets, perimetrical shelving and underfloor compartments.

HIVEN gently hugs the suitable tree which is supporting it, **without any screws or bolts** intruding the tree. It can also be installed on a separate supporting column with adequate foundation, when the natural environment necessitates.





WENDI TOYS, Ltd.

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Product list:

- Modular playhouses
- Playgrounds
- Play tables
- Sandpits
- Swing sets

About the company:

Wendi Toys is a manufacturer of the wooden play equipment for domestic use. Our goal is to produce a **safe, ecological and high-quality product**, which is also easy to transport and easy to set up. Our products are design and certified according to the **European Standard EN-71 "Safety of Toys"** and are made of premium quality Nordic wood. All timber used comes from **FSC certified forests**.

Wendi Toys playhouses are made of separate modules (wall panels), which in combination with each other is possible to create **different size, appearance and functionality houses**. Therefore, we have created one of the largest playhouses

offers in Europe! Thanks to the **compact size** of the panels, they are packed in boxes that are very easy to carry with almost any car.





EUROPEAN UNION
European Regional Development Fund



LEF Network to China is a project financed by the European Union Regional Development Fund and the Interreg Central Baltic Programme.

The main focus of the project is on wood products with added value.

The goal of the project is to create long-term business relationships between companies operating in the wood sector in the LEF countries – Latvia, Estonia and Finland – and companies operating within the same sector in China.

