

## Curriculum alignment and cross-border cooperation with SMEs (EDU-SMEs)



Programme Priority: P4 Skilled and socially inclusive region

Programme Specific Objective: 4.2. More aligned vocational education and training (VET) programmes in the Central Baltic region

Sub-programme: Central Baltic

Duration: 01.09.2015 - 28.02.2017

Total funding: 256.692 EUR

ERDF funding: 209.058 EUR ERDF

Project Summary:

The project EDU-SMEs aims at developing a better matching between the graduates' competencies and companies' needs in the Central Baltic region. The project idea lies in aligning partner institutions' curricula in business management and entrepreneurship.

In practice new knowledge and pedagogical approaches are integrated in the existing curricula and students will gain new competencies especially in the field of internationalization of small and medium-sized companies (SMEs). The project main activities help to integrate classroom learning and practice in the workplace by strengthening cooperation between vocational education training institutions and SMEs through real-life assignments. The project also supports individual SMEs in their internationalization through cross-border activities that link SMEs with faculty and students in their target markets. The activities include a jointly developed and delivered e-learning course on internationalization of SMEs.

As a result of the project the curricula in business management and entrepreneurship are aligned and cross-border cooperation with SMEs is expected to increase. The project will also produce useful materials and support for other vocational education and training programmes and SMEs in the region.

## Map of Partners

## Partners

Lead Partner

### Yrkeshögskolan Arcada Ab

Country: FI

[www.arcada.fi](http://www.arcada.fi) [1]

**Partner budget:** 91.304 EUR

**Amount of ERDF funding:** 68.478 EUR ERDF

Project Partners

### Vidzemes Augstskola

Country: LV

[www.va.lv](http://www.va.lv) [2]

**Partner budget:** 41.764 EUR

**Amount of ERDF funding:** 35.499 EUR ERDF

### Eesti Ettevõtluskõrgkooli Mainor (AS Erahariduskeskus)

Country: EE

[www.eek.ee](http://www.eek.ee) [3]

**Partner budget:** 48.945 EUR

**Amount of ERDF funding:** 41.603 EUR ERDF

### Tallinna Tehnikakõrgkool

Country: EE

[www.ttk.ee](http://www.ttk.ee) [4]

**Partner budget:** 42.299 EUR

**Amount of ERDF funding:** 35.954 EUR ERDF

### Valmieras Biznesa un inov?ciju inkubators

Country: LV

[www.vbii.lv](http://www.vbii.lv) [5]

**Partner budget:** 32.382 EUR

**Amount of ERDF funding:** 27.524 EUR ERDF

## Results

### Expected results

### Achieved results

Project result in category - Aligned vocational education and training programme

## EDU-SMEs project - an aligned VET programme in Business Administration and Entrepreneurship

A team of teachers from four partner universities of applied sciences in Estonia, Finland and Latvia designed and implemented an **e-learning course** in five modules, by creating new co-operation platforms for SMEs and higher education institutions across national borders.

A real-life cross-border assignment (CBA) provides a genuine learning environment, where students and SMEs work closely together across national borders. The CBAs directly link SMEs with faculty and students abroad; i.e. with their target markets.

Around 180 students participated in the project during its implementation, and cross-border assignments provided a strong integration of classroom learning and real-life practice. The concrete cooperation with an SME in another country trained the students and gave new competencies in the field of internationalisation of small and medium-sized companies.

A large number of companies – more than 300 representing a variety of sectors - were reached during project implementation. They benefitted from direct support in their internationalisation processes.

The course "**International Business Strategies of SMEs**" sums up to **10 ECTS**. It is web based, free of use.

The **EDU-SMEs Handbook** provides guidance to teachers in designing materials for the e-course and assisting in implementing the real-life cross-border assignments (CBAs).

Good cooperation between the partners and the fact that the project was based on a real need have helped the project to reach all expected results and to ensure sustainability of the results. Other forms of cooperation have emerged as an additional result of the project. Among these are e.g. guest lecturing about growing market areas, such as Asia and Africa.

Project page in database

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At a glance

- 10 ECTS course on International business strategies for SMEs
- 180 student participants during project implementation
- Over 300 reached companies
- Handbook for teachers

#### Files



[Course handbook for teachers](#) [7]



[Cross-border assignment for educational model](#) [8]

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## Project Visibility

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#### Links

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