

## **Central Baltic Region Smart City Solutions for Global Cities (SME2GO)**

Programme Priority: P1 Competitive economy

Programme Specific Objective: 1.3. More exports by the Central Baltic companies to new markets

Sub-programme: Central Baltic

Duration: 01.10.2015 - 30.09.2018

Total funding: 1.839.996 EUR

ERDF funding: 1.419.997 EUR ERDF

### **Project Summary:**

Cities play a significant role in our efforts to reduce the effects of global climate change. Smart cities and innovative urban environments will be the main target of investments in e.g. Africa, Asia and South-America within the next ten years. For the Central Baltic region to play a significant role in exporting the research and development and innovative solutions developed here the companies providing smart city solutions need to be supported. The SME2Go project focuses on improving the competitiveness of ca. 500 identified smart city solution providers in Estonia, Finland and Sweden.

SME2Go focuses on improving the competitiveness of these smart city solution providers. The project brings together SMEs and their knowhow, trains them in sales and marketing skills, provides market intelligence and forms consortia out of these SMEs with readiness to enter new markets.

As a result, during the project 3-5 cross-border consortia of Central Baltic smart city SMEs are formed and 2-3 new sales in relevant target markets achieved either during or shortly (1-2 years) after the project implementation.

## **Map of Partners**



## Partners

Lead Partner

### **SISP Swedish Incubators & Science Parks**

**Country:** SE

[www.sisp.se](http://www.sisp.se)

**Partner budget:** 489.996 EUR

**Amount of ERDF funding:** 367.497 EUR ERDF

Project Partners

### **Tallinn Science Park Tehnopol**

**Country:** EE

[www.tehnopol.ee](http://www.tehnopol.ee)

**Partner budget:** 400.000 EUR

**Amount of ERDF funding:** 340.000 EUR ERDF

### **Turku Science Park Ltd**

**Country:** FI

[www.turkusciencepark.com](http://www.turkusciencepark.com)

**Partner budget:** 305.000 EUR

**Amount of ERDF funding:** 228.750 EUR ERDF

## **Västerås Science Park AB**

**Country:** SE

[www.vasterassciencepark.se](http://www.vasterassciencepark.se)

**Partner budget:** 340.000 EUR

**Amount of ERDF funding:** 255.000 EUR ERDF

## **Posintra Ltd**

**Country:** FI

[www.posintra.fi](http://www.posintra.fi)

**Partner budget:** 305.000 EUR

**Amount of ERDF funding:** 228.750 EUR ERDF

## **Results**

### **Expected results**

SME2GO project main results and correlation with the programme result indicator are: - 3-5 Central Baltic cross-border smart city consortia formed, trained and export strategies created for them - 2-3 new sales achieved by these consortia either during the project duration or shortly (1-2yrs) after by implementing the export strategies.

### **Achieved results**

## **Project Visibility**

### **Social media links**

[Webpage](#)

[Twitter](#)



**Source URL:** <http://database.centralbaltic.eu/printview/23>